

## COURSES TAUGHT IN ENGLISH AT FEN - UNIVERSIDAD DE CHILE

### BUSINESS

	Course Code	Course Name	Professor
1	NEG310	International Business	Erich Spencer
2	NEG317	Intercultural Business Challenges in Latin America	Manfred Brauchle
3	NEG324	International Management	Gabriela Schulten
4	NEG325	Import-Export Management	Stephen Hills
5	NEG331	Global Strategic Management	James Neil Thomson
6	NEG302	Entrepreneurship for Small Businesses	Christoph Flaskamp
7	NEG335	Multinational Operations in Emerging Markets	Gertje Van Breugel
8	NEG362	Globalization, Treaties and Trade Agreements	Walter Sanchez
9	NEG423	Latin America in World Affairs	Walter Sanchez
10	NEG366	Corporate Business Law in Chile	Waldo Parra
11	NEG426	Strategic Alliances, Mergers and Acquisitions in LatAm	Ricardo Alvial
12	NEG433	Business Modeling in Latin America	Kendrick Lanyi-Grunfeldt
13	FGF244	Business Skills Sets for a Thriving Global Environment	Margarita Ahumada
14	FIN205	Introduction to Finance	Arturo Rodríguez
15	FIN357	International Finance	Colin Rogers
16	FIN400	Finance II /Investment	Pedro Campón
17	FIN500	Finance III/Corporate Finance	Arturo Rodríguez
18	MAN300	Human Resource Management	Sebastián Ugarte
19	MAN401	Conflict Resolution and Negotiation	Ugo Merlone
20	MEM305	Games and Strategies	Gino Loyola
21	MKT350	Marketing II / Marketing Research	Juan Pablo Muñoz
22	MKT431	Database Marketing	Jochen Basting
23	MKT467	International Marketing	Francisco Zeising

### ECONOMICS

	Course Code	Course Name	Professor
24	ECO771 (P)	Sustainable Economic Development	Ramon Lopez
25	ECO666 (P)	Current Topics in Finance and Economic	Arturo Cifuentes
26	ECO756 (P)	Economic Growth and Development	Manuel Agosin
27	ECO757 (P)	Applied Econometrics II	Jorge Bravo
28	ECO796 (P)	Economic Development: a Post-Keynesian Approach	Ramon Lopez
29	ECO312	Global Development	Elena Rotaru
30	ECO332	Urban Economics	Maria Teresa Ruiz-Tagle
31	ECO400	Resource Allocation and Welfare Economics	Javier Nuñez
32	ECO466	Economic Crisis Workshop: a Video Course	Oscar Landerretche
33	ECO487	Environmental Economics	María Teresa Ruiz-Tagle
34	ECO500	Economic Policy	Joseph Ramos
35	MAC455	Macroeconomics IV	Manuel Agosin

(P) = Postgraduate Level course

## INFORMATION SYSTEMS, MANAGEMENT CONTROL AND AUDITING

	Course Code	Course Name	Professor
36	CGE405	Management Control II	Freddy Coronado
37	CON460	Advanced Accounting	Leonardo Torres
38	OPE415	Strategic Operations Management	Juan Pablo Torres
39	SIA400	Information Systems Development	Ariel La Paz
40	OPE405	Business Process Management	Sigifredo Laengle