FINCH FELLOWS HANDBOOK
BACKGROUND
Every year since 2009, Valuation Lab faculty director Mike Finch invites a small group of outstanding Valuation Lab students to participate as a Lab Fellow. Over the years, the Fellows have had the opportunity to work with the Medical Device Fellows, Children’s Hospital investment group, and conduct independent research. Through this experience, Fellows have been able to fine-tune the skills learned in the Valuation Lab. This wouldn't have been possible without the leadership and mentorship of Mike Finch. In 2023 Mike will step away from his role with the Valuation Lab and the Fellows. To commemorate his legacy and recognize his efforts MILI started a fundraising campaign to create an endowed fund and have renamed the MILI Fellows to the Finch Fellows.

FELLOWS
From 2009 to 2023 nearly 100 Valuation Lab alumni have participated in the Fellows program.
The Finch Fellows:
✓ Work in over 65 local, national, and global companies.
✓ Have careers in higher education, medical device, startups, health systems, and financial institutions.
✓ Hold titles such as, CEO, founder & owner, engineer, business manager, corporate development, analyst and more.
✓ Live and work in states from California to Maryland and everywhere in between.

OBJECTIVES AND LEARNING OUTCOMES
By participating as a Fellow, students will have acquired extensive experience and honed their skills in evaluating medical innovations. The outcome of participation as a Fellow is for students to succinctly evaluate the commercial viability of medical innovations. Fellows, working as a team, will complete a series of commercial viability reports of new medical devices.

Specifically, the program will provide students with the skill to:
• Utilize the different skill sets of early career professionals in diverse fields to evaluate the technical, business, and legal challenges of a prospective product or process.
• Understand how intellectual property rights for a new medical technology or process are researched for future projection.
• Use databases to size a potential market with the goal of developing a go- or no-go recommendation for future product development.
• Complete a written and verbal effective return on investment analysis of a prospective new medical innovation.

APPLICATION PROCESS
Students interested in becoming a Fellow must submit a written responses (here) addressing the below:
• Why they want to be a Fellow
• Provide your Resume/CV and separately describe any special skills and knowledge of value
• A description of where they see themselves five years after graduation and how their participation as a Fellow will impact that plan
• Statement of commitment to remain an active Fellow for the entire academic year
**SELECTION PROCESS**

The Valuation Lab Council Executive Team (ET) will review all applications. The ET may also invite a MILI Executive in Residence or other member of the MILI community to serve on the selection panel.

**SELECTION CRITERIA**

- Fellows must successfully complete the Medical Valuation Lab (MILI 6995, 6996, 6997, IBUS 6997)
- Compelling written responses and background exemplifying relevant skills and knowledge
- Scoring rubrics for written component is below

**Written score rubric**

<table>
<thead>
<tr>
<th>Score</th>
<th>Example</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Brief answers with vague examples. Not very well written</td>
</tr>
<tr>
<td>2</td>
<td>Answered questions in full or mostly, but examples were not as relevant or unique; or some of the responses were not clear or writing style was mediocre</td>
</tr>
<tr>
<td>3</td>
<td>Answered questions in full with relevant and unique responses and examples. Was clear and well written.</td>
</tr>
</tbody>
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**FELLOWS COMMITMENT:**

- Fellowship requires a nine-month commitment starting in mid-September.
- Time commitment varies throughout the year, but it is anticipated Fellows will review 3-4 opportunities each semester.

**CREDIT/COURSE INFORMATION**

As Finch Fellow, students can register, with instructor approval, for MILI 6998 for 1-2 credits. Registration in the course is optional and determined by the student’s need for credit.

**TIMELINE**

- June 9 – July 8 Application period
- By August 31 Selection
- September 15 Fellows begin meeting/work
FELLOWS DIRECTORY

2022-23
Josh Augustine
Ricardo Berry Fonseca
Nikki Degeneffe
Christopher Hanson
Nathan Jones
Yuchi Liao
Kristin Pavek
Riya Sharma
Tyson Sievers

2021-22
Elizabeth Campbell
Ryan Heck
Alyssa Jameson
Ruchi Patel
Sydney Sanford
Daniel Strittmater Jr
Brooke Wassenaar

2021-21
Shaun Clasby
Sara Dummer
James Eckman
Elzbieta Haftek
Alexander Leick
Benard Ochieng
Gavin Potts
Dan Que
Tathagata Ray
Brendan Rousseau
Mostafa Toloui
Kevin Vargas
Erik Waldorff

2019-20
McKenna Bernard
James Burzynski
Charles Ellson
Tanner Fuchs
Dorothy (Cheng) Hellkamp
Rose Kelly
Kay Jiaying Kuang
Kevin L. Nguyen
Amy Reisdorf
Danielle Sackstein
Sam Thomas
Soni Rraklii Uccellini
Sindi Xhunga

2018-19
Christine Goergen
Michael Kinsella
Jack Schneeman
Scott Snyder
Sridhar Venkatesh

2017-18
Prachi Bawaskar
Sara Chapo Rippe
Thomas Cloyd
George Daniel
Clark Haake
Kathleen Kane
Ravi Panjini
Nate Pinotti
Ram Rajagopalan
Douglas Shane
Garrett Sohn
Rashida Taskin
2016-17
Paul Hinz
Arjun Kataria
Shuang Liang
Judi Obeid
Ram Rajagopalan

2015-16
Chani Becker
Richard Furseth
Nicholas Milliron
Matthew Murphy
Josh Sopeth

2014-15
Siyuan Liu
Harrison Malinoff
Chinmay Manohar
Cody Miller
Ningze Sun

2013-14
Nicholas Heinze
Bryana Mayer
Humera Mujir
Rajesh Radhakrishnan
Gaurav Satam
Jennifer Woodbury

2012-13
Rommel Agcamaran
Jennifer Kamstra
Marty Masters
Lindsey Ryan

2011-12
Adrine Chung
Jason Humphrey
Beth Lindborg
Justin Paur
Kyle Spears

2010-11
Archana (Balasubramanyam) Desai
Shawn Espeseth
Swayam Prabha
Michelle Sotak
Ge Yan

2009-10
Jee Choih-Niesen
Bryce Meyer
Cyrus Munshi
Oksana O’Neill
Matt Stoll
Juli (Tidwell) Rubin