# **PINAR KARACA-MANDIC (she/her/hers)**

University of Minnesota Distinguished McKnight University Professor C. Arthur Williams Jr. Professor of Healthcare Risk Management University of Minnesota, Department of Finance, Carlson School of Management 321 19<sup>th</sup> Avenue South, Minneapolis, MN 55455; <u>pkmandic@umn.edu</u> <u>https://carlsonschool.umn.edu/faculty/pinar-karaca-mandic</u>

#### **EDUCATION**

University of California at Berkeley, CA	
Ph.D., Department of Economics	2004
Swarthmore College, PA	
B.A., Mathematics and Economics, concentration in Public Policy, high honors	1998
PROFFESSIONAL APPOINTMENTS	
University of Minnesota Distinguished McKnight University Professor	03/23-present
Founding Director	
Business Advancement Center for Health (BACH), Carlson School of Management	01/22-present
University of Minnesota, Minneapolis, MN.	
Professor with Tenure	07/20-present
Department of Finance, Carlson School of Management	
C. Arthur Williams Jr. Professor in Healthcare Risk Management	
Academic Director	
Medical Industry Leadership Institute (MILI), Carlson School of Management	10/17-present
University of Minnesota, Minneapolis, MN.	
Co-Founder and Co-Lead	03/20-present
University of Minnesota COVID-19 Hospitalization Tracking Project	
Associate Professor with Tenure	
Division of Health Policy and Management, School of Public Health,	
University of Minnesota, Minneapolis, MN.	07/14-08/17
Department of Finance, Carlson School of Management	
University of Minnesota, Minneapolis, MN.	08/17-07/20
Research Associate	
National Bureau of Economic Research (NBER)	09/14-present
Associate Editor	
Forum for Health Economics and Policy	10/14-present
Editorial Board Member	04/17-present
International Journal of Health Economics and Management	
Assistant Professor	
Division of Health Policy and Management, School of Public Health	
University of Minnesota, Minneapolis, MN	09/07-06/14
Faculty Research Fellow	
National Bureau of Economic Research	05/11-09/14
Core Faculty	
Institute for Health Informatics, University of Minnesota, Minneapolis, MN	03/18-present
Graduate Faculty	12/07-present

Department of Applied Economics, School of Public Health, Division of Health Policy and Management, Minnesota Population Center, University of Minnesota, Minneapolis, MN Associate Economist

RAND Corporation, Santa Monica, CA09/04-09/07**EXECUTIVE APPOINTMENTS**08/20 - presentCo-Founder, Chief Executive Officer and President08/20 - presentXanthosHealth, a social care platform to address social determinants of health09/21-06/22Small Business Innovation Research (SBIR) Phase I contract awardee09/21-06/22

Small Business Innovation Research (SBIR) Phase I contract awardee National Institutes of Health, National Cancer Institute

# **ADVISORY/EDITORIAL APPOINTMENTS**

**Board of Director Member, HealthcareMN,** a collaborative community of innovators, 08/22-present **Board Member,** Business School Alliance for Health Management, 10/17-present

• Co-Chair of Research, Outreach and Curriculum Committee, 08/22-present

**Member/Co-Chair,** University of Minnesota Carlson School of Management, Faculty Consultative Committee, 09/20-07/23 (Co-Chair of the Committee since June 2022)

Associate Editor, Forum for Health Economics and Policy, 10/14-present

**Editorial Board Member**, International Journal of Health Economics and Management, 04/17-present **Editorial Board Member**, Health Management, Policy & Innovation, 11/19-present

**Member,** Opioid Advisory Task Force, University of Minnesota Office of Academic and Clinical Affairs, 04/18-present

**Member,** University of Minnesota Senate Committee on Information Technologies, 07/19-07/21 **Member,** U.S. Department of Health and Human Services Working Group, COVID-19 Hospital Actuals and Estimates, 08/20-08/21

**Member,** U.S. Food & Drug Administration Public Health Expert Working Group, Landscape analysis for the Department of Health and Human Services health innovation agenda, 07/20-07/21

**Scientific Committee, Program Co-Chair (**for Programs on "Demand and utilization of health services" and "Supply of health services"), International Health Economics Association (iHEA), 10/16-05/19 **Advisory Committee Member,** AcademyHealth Interest Group Advisory Committee for Health

Economics, 08/13-05/16

Academic Advisory Panel, Health Care Cost Institute, 03/18-10/18

# PEER-REVIEWED PUBLICATIONS

(underlined authors were graduate student trainees and collaborators when the research started)

- 1. Marmor S, **Karaca-Mandic** P, Adams M. "Use of physical therapy and subsequent falls among patients with dizziness in the United States", *JAMA Otolaryngology-Head & Neck Surgery, September* 14, 2023
- 2. <u>Chang J</u>, **Karaca-Mandic** P, Jeffery M. "Uptake of biosimilar among privately-insured patients undergoing infliximab treatment", *Medical Care, July 11, 2023*
- 3. **Karaca-Mandic** P, Solid C, Armer JM, Skoracki R, Campione E, Rockson S. "Lymphedema Self-Care: Economic Cost Savings and Opportunities to Improve Adherence", *Cost Effectiveness and Resource Allocation, July 29, 2023*

- 4. <u>Chang J</u>, **Karaca-Mandic** P, Nikpay S, Jeffery M. "Association of 340B program participation with commercial insurance spending on outpatient biologic oncology drugs", *JAMA Health Forum*, June 23, 2023
- 5. Sankar A, Everhart A, Jena AB, Jeffery M, Ross J, Shah N, **Karaca-Mandic** P (2023) "Longitudinal Patterns in Testosterone Prescribing After U.S. FDA Safety Communication in 2014", *The Joint Commission Journal on Quality and Patient Safety*, May 2,4 2023
- 6. <u>Chang J</u>, **Karaca-Mandic** P, Go R, Schondelmeyer S, Weisdorf D, Jeffery M (2022) "Provider barriers in uptake of biosimilars: case study on filgrastim, American Journal of Managed Care, *May 22, 2023*
- 7. **Karaca-Mandic** P, Nikpay S, Gibbons S, Haynes D, Koranne R, Thakor R "Proposing An Innovative Bond to Improve Investments in Social Drivers of Health In Medicaid Managed Care", *Health Affairs*, March 6, 2023
- 8. <u>Everhart</u> A, Sen S, Stern A, <u>Zhu</u> Y, **Karaca-Mandic** P "Association between regulatory submission characteristics and recalls of medical devices receiving 510(k) clearance", *JAMA*, January 10, 2023
- 9. Vock, D.M. Neprash H, Hanson A, Elert B, Satin D, Rothman A, Short S, **Karaca-Mandic** P, Markowitz R, Melton G, Golberstein, E. (2022). PRescribing INterventions for Chronic pain using the Electronic health record (PRINCE): Study Protocol. *Contemporary Clinical Trials,* October 2022
- 10. <u>Togun</u> AT, **Karaca-Mandic** P, Wurtz R, Jeffrey M, Beebe T. "Changes in Opioid Marketing Practices following the CDC Guideline Release", *American Journal of Managed Care, October* 2022
- 11. Rockson GR, **Karaca-Mandic** P, Nguyen M, Shadduck K, Gingerich P, Campione E, Hetrrick H. (2022). A non-randomized, open-label study of the safety and effectiveness of a novel non-pneumatic compression device (NPCD) for lower limb lymphedema. *Nature Scientific Reports*, August 2022
- 12. <u>Zhu</u>Y, Carroll C, <u>Vu</u>K, Sen S, Georgiou A, **Karaca-Mandic**, P. "COVID-19 Hospitalization Trends in Rural Versus Urban Areas in the United States", *Medical Care Research and Review*, July 2022
- 13. Neprash H, Vock D, Hanson A, Elert B, Short S, Karaca-Mandic, P, Rothman A, Melton G, Satin D. Markowitx R, Golberstein E. "Effect of Integrating Access to a Prescription Drug Monitoring Program Within the Electronic Health Record on the Frequency of Queries by Primary Care Clinicians: A Cluster Randomized Clinical Trial", JAMA Health Forum, June 2022
- 14. <u>Errore</u> A, <u>Peterson</u> F, **Karaca-Mandic**, P. "Lifting Statewide Mask Mandates and COVID-19 Cases: A synthetic control study", *Medical Care*, April 2022
- Georgiou A, <u>Chang</u> J, Karaca-Mandic, P. "Association of Large Financial Incentives with COVID-19 Vaccination Uptake Among Employees of a Large Private Company", *JAMA Network Open*, April, 2022
- 16. Adams ME, **Karaca-Mandic**, P, Marmor S. "Use of neuroimaging following dizziness presentations to outpatient clinics versus emergency departments in the United States", *JAMA Otolaryngology-Head & Neck Surgery*, April, 2022
- 17. <u>Togun</u> AT. Sankar A, **Karaca-Mandic** P "FDA Safety Warnings and Trends in Testosterone Marketing to Physicians", *American Journal of Managed Care; 28(3), 2022*
- Sankar A, <u>Swanson</u> K, <u>Zhou</u> J, Jena A, Ross J, Shah N, **Karaca-Mand**ic P "Association of Fluoroquinolone Prescriptions Following FDA Boxed Warnings in 2013 and 2016", *JAMA Network* Open, Dec 2021
- 19. <u>Togun</u> AT, **Karaca-Mandic** P, Wurtz R, Jeffery M, Beebe T "Association of Opioid Fills with Centers for Disease Control and Prevention Opioid Guidelines and Payer Coverage Policies: Physician, Insurance and Geographic Factors", *International Journal of Clinical Pharmacy, December 2021*
- Levin Z, Chang J, Karaca-Mandic P, Duarte-Garcia A, Jeffery M "Characteristics of Hydroxychloroquine Fills in the United States, January to May 2020", Journal of General Internal Medicine, October 2021

- 21. <u>Togun</u> AT, Karaca-Mandic P, Wurtz R, Jeffery M, Beebe T, "Association of Three CDC Opioid Prescription Guidelines for Chronic Pain and Two Payer Pharmacy Coverage Changes on Opioid Initiation Practices", *Journal of Managed Care and Specialty Pharmacy*, 27(10), October 2021 [Selected as the 2020 recipient of the JMCP Award for Excellence]
- 22. <u>Everhart</u> A, <u>Harper</u> K, Jeffery M, <u>Levin</u> Z, Morden N, Sankar A, **Karaca-Mandic** P "Trends in Testosterone Prescriptions for Older Men Enrolled in Commercial Insurance and Medicare Advantage", *JAMA Network Open, September 29*, 2021;4(9):e2127349
- 23. Stecher C, <u>Everhart</u> A, <u>Smith</u> LB, Jena A, Ross J, Desai N, Shah N, **Karaca-Mandic** P. "Physician Network Connections Associated with Faster De-Adoption of Dronedarone for Permanent Atrial Fibrillation", *Circulation: Cardiovascular Quality and Outcomes,* September 24, 2021
- 24. <u>Vu</u> K, <u>Zhou</u> J, <u>Everhart</u> A, Desai N, Herrin J, Jena A, Ross J, Shah N, **Karaca-Mandic** P "Uptake of evidence by physicians: De-adoption of erythropoiesis-stimulating agents after the TREAT trial", BMC Nephrology, 21 August, 2021
- Gupta S, Georgiou A, Sen S, Simon K, Karaca-Mandic P "US Trends in COVID-19-Associated Hospitalization and Mortality Rates Before and After Reopening Economies", JAMA Health Forum, 2(6), 2021
- 26. McCoy R, Van Houten H, **Karaca-Mandic** P, Ross J, Montori V, Shah N "Second-Line Therapy for Type 2 Diabetes Management: The Treatment/Benefit Paradox of Cardiovascular and Kidney Comorbidities", *Diabetes Care, July 2021*
- 27. Bishop JR, Huang SR, Brown JT et al "Pharmacogenomics education, research, and clinical implementation in the state of Minnesota", *Pharmacogenomics*, July; 22(1) 2021
- 28. <u>Chang</u>, J, **Karaca-Mandic**, P, Go. RS., Schondelmeyer S, Weisdorf D, Jeffery, M "Site of Care potentially limits cost-savings from biosimilars", *American Journal of Managed Care*, August 2021
- 29. Rockson SD, **Karaca-Mandic** P, Skoracki R, Hock K, Nguyen M, Shadduck K, GingerichP, Campione E, Leifer A, Armer J, "Clinical Evaluation of a Novel Wearable Compression Technology in the Treatment of Lymphedema, An Open-Label Controlled Study", *Lymphatic Research and Biology, July*, 2021
- 30. Sacks D, <u>Huang</u>, TY, <u>Vu</u>K, **Karaca-Mandic**, P "How do insurance firms respond to financial risk sharing regulations? Evidence from the Affordable Care Act", (2021), *Health Economics, April 1, 2021* <u>https://onlinelibrary.wiley.com/doi/10.1002/hec.4252</u>
- Huckfeldt PJ, <u>Gu</u> J, Escarce JJ, Karaca-Mandic P, Sood N "The association of vertically integrated care with health care use and outcomes", *Health Services Research*, March 17, 2021 https://onlinelibrary.wiley.com/doi/10.1111/1475-6773.13642
- 32. <u>Rojanasarot</u> S, Carlson A, St. Peter W, **Karaca-Mandic** P, Wolfson J, Schommer JC "Translational effect of provider-focused, multi-state, multi-clinic asthma care quality improvement program on patient-level health care costs" *Journal of Primary Care & Community Health, March 20, 2021 https://journals.sagepub.com/doi/10.1177/21501327211000246*
- <u>Everhart A</u>, Desai N, Dowd B, Herrin J, <u>Higuera L</u>, Jena A, Ross J, Shah N, <u>Smith L</u>, and Karaca-Mandic P. "Physician Variation in the De-adoption of Ineffective Statin and Fibrate Therapy." (2021). *Health Services Research*, February 10, 2021
- 34. <u>Levin</u> Z, Choyke K, Georgiou A, Sen S, **Karaca-Mandic** P "Trends in Pediatric Hospitalizations for Coronavirus Disease", *JAMA Pediatrics*, January 11, 2021
- 35. McCoy R., Van Houten H, Deng Y, **Karaca-Mandic** P, Ross J, Montori V, Shah N, "Comparison of Diabetes Medications Used by Adults with Commercial Insurance vs. Medicare Advantage, 2016-2019, JAMA Open, February 1, 2021

- 36. Groeneveld P, Yang L, Segal A, **Karaca-Mandic** P, Kanter G "The Effects of Market Competition on Cardiologists' Adoption of Transcatheter Aortic Valve Replacement", *Medical Care*, September 2020
- 37. **Karaca-Mandic** P, Sen S, Georgiou A, <u>Zhu Y</u>, Basu A, "Association of COVID-19- related Hospital Use and Overall COVID-19 Mortality in the USA, Journal of General Internal Medicine, August 19, 2020
- 38. Karaca-Mandic P, Georgiou A, Sen S, "Assessment of COVID-19 Hospitalizations by Race/Ethnicity in 12 States", JAMA Internal Medicine, August 17, 2020
- 39. Sen S. Karaca-Mandic P, Georgiou A. "Association of Stay-at-Home Orders With COVID-10 Hospitalizations in 4 States" *JAMA*, May 27, 2020
- 40. <u>Smith LB</u>, Desai N, Dowd B, <u>Everhart A</u>, Herrin J, <u>Higuera L</u>, Jeffery M, Jena A, Ross J, Shah N, **Karaca-Mandic** P. "Patient and provider-level factors associated with changes in utilization on treatments in response to evidence on ineffectiveness or harm" *International Journal of Health Economics and Management*, April 30, 2020
- 41. <u>Rojanasarot</u> S, Carlson A, St. Peter W, **Karaca-Mandic** P, Wolfson J, Schommer JC "Reducing Potentially preventable health events among patients with asthma through multi-state, multi-center quality improvement program", *Journal of Asthma*, 27 Mar 2020
- 42. **Karaca-Mandic** P, <u>Chang J</u>, Go R, Schondelmeyer S, Weisdorf D, Jeffery M. "Biosimilar filgrastim uptake and affordability among commercially insured and Medicare Advantage enrollees", *Health Affairs*, 38(11), 2019
- 43. Solotke M, Dhruva S, Shah N, Karaca-Mandic P, Ross J. "Medicare Prescription Drug Plan Formulary Restrictions After Postmarket FDA Black Box Warnings: A Case Control Study", *Journal of Managed Care & Specialty Pharmacy*, 25(11), 2019
- 44. McCoy RG, Dykhoff HJ, Sangaralingham L, Ross J, **Karaca-Mandic** P, Montori V, Shah N. "Adoption of New Glucose-Lowering Medications in the U.S., the case of SGLT2 inhibitors: Nationwide cohort study", *Diabetes Technology and Therapeutics*, 21(12), 2019
- 45. <u>Yu J</u>, Jena A, **Karaca-Mandic** P, Golberstein E. "Factors Associated with Psychiatrist Opt-Out from U.S. Medicare", *J Gen Internal Medicine*, August 16, 2019
- 46. Jeffery M, Hooten M, Jena A, Ross J, Shah N, Karaca-Mandic P. "Rates of Physician Coprescribing of Opioids and Benzodiazepines After the Release of the Centers for Disease Control and Prevention Guidelines in 2016", JAMA Open, August 2, 2019; 2(8)
- 47. Snider J, Brauer M, Batt K, Hao Y, **Karaca-Mandic** P, Zhang J, Goldman D. "The Potential Impact of CAR T-Cell Treatment Delays on Society, *American Journal of Managed Care, August 2019*
- 48. <u>Rojanasarot</u> S, Heins Nesvold J, Karaca-Mandic P, St. Peter W, Wolfson J, Schommer J, Carlson A. "Enhancing guideline-based asthma care processes through a multi-state, multi-center quality improvement program", J Asthma, April, 2019
- 49. Weissblum L, Huckfeldt P, Escarce J, Karaca-Mandic P, Sood N. "Skilled Nursing Facility Participation in Medicare's Bundled Payments for Care Improvement Initiative: A Retrospective Study" Arch Phys Med Rehabil., Oct 4, 2018
- 50. Huckfeldt P, <u>Weissblum L</u>, Escarce J, **Karaca-Mandic** P, Sood N. "Do skilled nursing facilities selected to participate in Preferred Networks Have Higher Quality and Lower Costs?" *Health Services Research*, August 15, 2018

- 51. Gollust S, <u>Wilcock A</u>, Baum L, Barry C, Niederdeppe J, Franklin Fowler E, Karaca-Mandic P. "TV Advertising Volumes Were Associated with Individuals' Health Insurance Marketplace Shopping and Enrollment Behaviors in 2014", *Health Affairs 37 (6), 2018 (recognized as the "top ten" articles of* 2018 by Health Affairs Editor-in-Chief, Alan Weil)
- 52. Barry CL, Bandara S, Arnold K, Pintor J, Baum L, Niederdeppe J, **Karaca-Mandic** P, Franklin-Fowler E, Gollust SE. "Assessing the Content of Television Health Insurance Advertising during Three Open Enrollment Periods of the ACA", *Journal of Health Politics, Policy and Law,* August 2018
- *53*. Lerman M, Gaebler J, Hoy S, Izhakoff J, Gullett L, Niecko T, **Karaca-Mandic** P, O'Donnell T, Rockson S. "Health and Economic Benefits of Advanced Pneumatic Compression Devices in Patients with Phlebolymphedema", *Journal of Vascular Surgery*, June 15, 2018
- Hung P, Kozhimannil K, Casey M, Karaca-Mandic P, Moscovice I. "Rural-Urban Differences in Access to Hospital Obstretric and Neonatal Care: How far is the Closest One", *Journal of Perinatology*, Jun 38(6), 2018
- 55. Jeffery M, Shah N, Karaca-Mandic P, Ross J, Rank M. "Trends in Omalizumab Utilization for Asthma: Evidence of Suboptimal Patient Selection" J Allergy Clin Immunol Pract., September 22, 2017
- *56.* **Karaca-Mandic** P, Hirsch A, Rockson S, Ridner S. "A Comparison of Programmable and Non-Programmable Compression Devices for Treatment of Lymphedema Using an Administrative Health Outcomes Dataset", *British Journal of Dermatology*, June 2, 2017.
- 57. Karaca-Mandic P, <u>Wilcock A</u>, Baum L, Barry C, Niederdeppe J, Franklin Fowler E, Gollust S. "The Volume of TV Advertisements during ACA's First Enrollment Period was Associated with Increased Insurance Coverage." *Health Affairs, March 2017. (recognized as the top 10 most shared Health Affairs in 2017, <u>https://www.healthaffairs.org/do/10.1377/hblog20180104.565753/full/</u>). Cited in a Congressional letter to the Secretary of the U.S. Department of Health and Human Services, and the Administrator of the Centers for Medicare and Medicaid Services requesting additional information on the budget cuts to Affordable Care Act's funding for open enrollment marketing and advertising (https://democrats-energycommerce.house.gov/sites/democrats.energycommerce.house.gov/files /documents/HHS.2017.09.11.%20Letter%20re%20ACA%20Navigators..pdf)*
- 58. **Karaca-Mandic P**, Jena AB, Ross J. "Health and Healthcare Use among Individuals at Risk to Lose Health Insurance with Repeal of the Affordable Care Act ", *JAMA Internal Medicine*, Jan 20, 2017
- 59. Dhruva S, Karaca-Mandic P, Shah N, Ross J. "Association between FDA Black Box Warnings and Medicare Formulary Coverage Changes", American Journal of Managed Care, 23(9), Sept 2017
- 60. Huckfeldt P, Escarce J, Rabideau B, **Karaca-Mandic** P, Sood N. "Less Intense Postacute Care, Better Outcomes for Enrollees in Medicare Advantage Than Those in Fee-for-Service", *Health Affairs*, 2017. Jan 1;36(1):91-100
- 61. Dhruva S, Desai NP, **Karaca-Mandic** P, Shah N, Ross J. "Medicare Formulary Changes After the 2013 American College of Cardiology/American Heart Association Cholesterol Guideline." *Journal of the American College of Cardiology*, J Am Coll Cardiol., Jan 17, 2017
- 62. Kozhimannil K, **Karaca-Mandic** P, Blauer-Peterson C, Shah N, Snowden JM. "Uptake and Utilization of Practice Guidelines in U.S. Hospitals: The Case of Routine Episiotomy." *Joint Commission Journal on Quality and Patient Safety*, 2017; 43: 41-48

- 63. Starner C, Qiu Y, **Karaca-Mandic** P, Gleason P. "A Controlled Substances Scoring Algorithm Association with Healthcare Costs and Hospitalizations: A Cohort Study." *Journal of Managed Care and Specialty Pharmacy*, 2016.22(12):1403-1410
- 64. Gollust S, <u>Qin X</u>, <u>Wilcock A</u>, Baum L, Barry C, Niederdeppe J, Franklin Fowler E, **Karaca-Mandic** P. "Search and You Shall Find: Characteristics Associated with Google Searches During the Affordable Care Act's First Enrollment Period." *Medical Care Research and Review*, 2016 Jul 25.
- 65. Karaca-Mandic P, Graven P, Feldman R. "The Role of Agents and Brokers in the Market for Health Insurance." *Journal of Risk and Insurance*, Nov 2016
- 66. Jena B, Goldman D, **Karaca-Mandic** P. "Hospital variation in opioid prescribing." *JAMA Internal Medicine*. 2016 Jul 1;176(7):990-7. doi: 10.1001/jamainternmed.2016.2737.
- 67. Bayindir E, Karaca-Mandic P. "Medicare and Private Insurance Variations in New Medical Technology: The Case of Drug Eluting Stents." *Health Economics & Outcome Research: Open Access.* 2016 Jun;2(2). pii: 114. Epub 2016 May 18.
- Boudreaux M, Blewett L, Fried B, Hempstead K, Karaca-Mandic P. "Community Characteristics and Qualified Health Plan Selection during the First Open Enrollment Period." *Health Services Research*. 2016 Jun 28. doi: 10.1111/1475-6773.12525. [Epub ahead of print].
- 69. **Karaca-Mandic** P. Town RJ, Wilcock A. "The Effect of Physician and Hospital Market Structure on Medical Technology Diffusion." *Health Services Research.* 2016 May 16. doi: 10.1111/1475-6773.12506. [Epub ahead of print].
- 70. Boudreaux M, Gonzales G, Blewett LA, Fried B, **Karaca-Mandic** P. "Residential High Speed Internet among Those Likely to Benefit from an Online Health Insurance Marketplace." *Inquiry.* 2016 Jan 18;53. pii: 0046958015625231.doi: 10.1177/0046958015625231. [Epub ahead of print].
- 71. Karaca-Mandic P, Hirsch A, Rockson S, Ridner S. "The Cutaneous, Net Clinical, and Health Economic Benefits of Advanced Pneumatic Compression Devices in Patients with Lymphedema." *JAMA Dermatology.* 2015 Nov;151(11):1187-93. doi: 10.1001/jamadermatol.2015.1895.
- 72. Fulton B, <u>Hollingshead A</u>, Karaca-Mandic P, Scheffler R. "Republican States Bolstered Their Health Insurance Rate Review Programs Using Incentives From the Affordable Care Act." *Inquiry*. 2015 Sep 21;52. pii: 0046958015604164. doi: 10.1177/0046958015604164. [Epub ahead of print].
- 73. Karaca-Mandic P, Fulton B, <u>Hollingshead A</u>, Scheffler R. "States With Stronger Health Insurance Rate Review Authority Experienced Lower Premiums In The Individual Market In 2010-13." *Health Affairs*. 2015 Aug;34(8):1358-67. doi: 10.1377/hlthaff.2014.1463.
- 74. Ma P, Marinovic I, Karaca-Mandic P. "Drug Manufacturers' Delayed Disclosure of Serious and Unexpected Adverse Events to the US Food and Drug Administration." JAMA Intern Medicine. 2015 Sep;175(9):1565-6. doi: 10.1001/jamainternmed.2015.3565.
- 75. Jena A, Ho O, Goldman D, Karaca-Mandic P. "The Impact of the U.S. Food and Drug Administration Chlorofluorocarbon Ban on Out-of-Pocket Costs and Use of Albuterol Inhalers among Individuals with Asthma." *JAMA Internal Medicine*. 2015 Jul;175(7):1171-9. doi: 10.1001/jamainternmed.2015.1665.
- <u>Krinn K</u>, Karaca-Mandic P, Blewett L. "State-Based Marketplaces Using Clearinghouse Plan Management Models are Associated with Lower Premiums." *Health Affairs*. 2015 Jan;34(1):161-9. doi: 10.1377/hlthaff.2014.0627.

- 77. Karaca-Mandic P, Abraham J, Simon K. "Is the Medical Loss Ratio a Good Target Measure for Regulation in the Individual Market for Health Insurance?" *Health Economics*. 2015 Jan;24(1):55-74. doi: 10.1002/hec.3002. Epub 2013 Oct 4.
- 78. Brayton K, Hirsch A, O'Brien P, Cheville A, **Karaca-Mandic** P, Rockson S. "Lymphedema Prevalence and Treatment Benefits in Cancer: Impact of a Therapeutic Intervention on Health Outcomes and Costs." *PLoS One.* 2014 Dec;9(12):e114597. doi: 10.1371/journal.pone.0114597. eCollection 2014.
- Lin CW, Karaca-Mandic P, McCullough J, <u>Weaver L</u>. "Access to Oral Osteoporosis Drugs among Female Medicare Part D Beneficiaries. Womens Health Issues. 2014 Jul-Aug;24(4):e435-45. doi: 10.1016/j.whi.2014.04.002. [Epub 2014 May 14].
- Jena A, Goldman D, <u>Weaver L</u>, Karaca-Mandic P. "Opioid Prescribing by Multiple Providers in Medicare: Retrospective Observational Study of Insurance Claims." *British Medical Journal*. 2014 Feb 19;348:g1393. doi: 10.1136/bmj.g1393.
- Abraham J, Karaca-Mandic P, Simon K. "How has the Affordable Care Act's Medical Loss Ratio Regulation Affected Insurer Behavior?" *Medical Care.* 2014 Apr;52(4):370-7. doi: 10.1097/MLR.00000000000091.
- 82. <u>Przedworski JM</u>, McAlpine D, **Karaca-Mandic** P, VanKim NA. "Health and health risks among sexual minority women: an examination of three subpopulations." *American Journal of Public Health*. 2014 Jun;104(6):1045-7. doi: 10.2105/AJPH.2013.301733. Epub 2014 Apr 17.
- Karaca-Mandic P, <u>Choi S</u>, <u>Lee J</u>, Scal P. "Family Out-of-Pocket Health Care Burden and Children's Unmet or Delayed Health Care." *Academic Pediatrics*. 2014 Jan-Feb;14(1):101-8. doi: 10.1016/j.acap.2013.10.005.
- 84. Karaca-Mandic P, Lee J. "Hospitalizations and Fatalities in Crashes with Light Trucks." *Traffic Injury Prevention*. 2014;15(2):165-71. doi: 10.1080/15389588.2013.803279.
- 85. Abraham J, Karaca-Mandic P, <u>Boudreaux M</u>. "Sizing Up the Individual Market for Health Insurance: A Comparison of Survey and Administrative Data Sources." *Medical Care Research and Review*. 2013 Aug;70(4):418-33. doi: 10.1177/1077558713477206. Epub 2013 Feb 26.
- 86. Karaca-Mandic P, <u>Choi Yoo S</u>, Sommers BD. "Recession Led to a Decline in Out-of-Pocket Spending For Children With Special Health Care Needs." *Health Affairs*. 2013 Jun;32(6):1054-62. doi: 10.1377/hlthaff.2012.1137.
- 87. Jena A, Karaca-Mandic P, Weaver L, Seabury S. "Predicting new diagnoses of human immunodeficiency virus infection using internet search engine data." *Clinical Infectious Diseases*. 2013 May;56(9):1352-3. doi: 10.1093/cid/cit022. Epub 2013 Jan 18.
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- 96. Kapur K, **Karaca-Mandic** P, Gates S, <u>Fulton B</u>. "Do Small Group Health Insurance Regulations Influence Small Business Size?" *Journal of Risk and Insurance*. 2012 Mar;79(1):231-60. doi: 10.1111/j.1539- 6975.2011.01421.x.
- 97. Abraham JM, Karaca-Mandic P. "Regulating the Medical Loss Ratio: Implications for the Individual Market." *American Journal of Managed Care.* 2011;17(3):211-8.
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- 101. Kamar E, Karaca-Mandic P, Talley E. "Going-Private Decisions and the Sarbanes-Oxley Act of 2002: A Cross-Country Analysis." *Journal of Law, Economics and Organization*. 2009 May;25(1):107-33. doi:10.1093/jleo/ewn019
- 102. Joyce G, Goldman D, **Karaca-Mandic** P, Lawless G. "Impact of Specialty Drugs on the Use of Other Medical services for the Treatment of Rheumatoid Arthritis and Multiple Sclerosis." *American Journal of Managed Care*. 2008 Dec;14(12):821-8.
- 103. Gates S, Kapur K, **Karaca-Mandic** P. "Consumer-Directed Health Plans and Health Savings Accounts: Have They Worked for Small Businesses?" *Forum for Health Economics & Policy*. 2008;11(2):Special Section 1-20.
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- 106. Edlin A, **Karaca-Mandic P**. "The Accident Externality from Driving." *Journal of Political Economy*. 2006 Oct;114(5):931-55.
- 107. Goldman D, Joyce G, **Karaca-Mandic** P. "Varying Pharmacy Benefits with Clinical Status: The Case of Cholesterol-Lowering Therapy." *American Journal of Managed Care.* 2006 Jan;12(1):21-8.
- 108. **Karaca-Mandic** P, Train K. "Standard Error Correction in Two-Stage Estimation with Nested Samples", *Econometrics Journal* 2003 Dec;6(2):201-7. doi: 10.1111/1368-423X.t01-1-00115.
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#### **BOOK CHAPTERS/ EDITORIALS/OP-EDS/CONFERENCE PAPERS/NBER WORKING PAPERS**

(underlined authors were graduate student trainees and collaborators when the research started)

- 110. <u>Levin Z</u>, **Karaca-Mandic** P, Boxer R, Herzlinger, RE, "Association of hospital system affiliation with COVID-19 capacity burden", *Health Management, Policy, Innovation*, forthcoming
- 111. Frick KD, Karaca-Mandic P "<u>Mentoring for Healthcare-Oriented Faculty in Business Schools: An</u> <u>Eye toward Facilitating Success and Increasing Diversity</u>", *Health Management, Policy, Innovation*, December 2021
- 112. Aghamolla C, **Karaca-Mandic** P, Li X, Thakor R "Merchants of Death: The Effect of Credit Supply Shocks on Hospital Outcomes", <u>NBER Working Paper 28709</u>, April 2021, revised October 2023
  - Best paper award at the 12<sup>th</sup> Financial Markets Corporate Governance Conference, April 2022, Monash University
- 113. **Karaca-Mandic**, P "New Data, Dashboard Provide Information on COVID-19 Hospital Capacity", STAT News, December 10, 2020, https://www.statnews.com/2020/12/10/new-data-dashboardprovide-information-on-covid-19-hospital-capacity/
- 114. <u>Zhu</u> Y, <u>Everhart</u> A, **Karaca-Mandic** P, and Sen S, "Using NLP to Extract Predicate History from Medical Device Approvals" (2020). ICIS 2020 Proceedings. 3. https://aisel.aisnet.org/icis2020/is\_health/is\_health/3
- 115. **Karaca-Mandic** P, Hedt S, "<u>Counties in the Inland Empire and Central Valley Report High and</u> <u>Rising COVID-19 Hospitalizations</u>", The EVIDENCE BASE, July 17, 2020
- 116. **Karaca-Mandic** P, Goldman D, Hedt S, "<u>Orange County COVID-19 Hospitalizations Up 130% Since</u> June 1", The EVIDENCE BASE, July 16, 2020
- 117. Hedt S, Karaca-Mandic P "<u>L.A. County Coronavirus Hospitalizations Trending Down; Other Urban</u> <u>California Counties Show Mixed Progress</u>", The EVIDENCE BASE, June 3, 2020
- 118. Goldman D, Karaca-Mandic P, Hedt S, "<u>Should We Open California Beaches? Coronavirus Trends</u> <u>Vary by County</u>", The EVIDENCE BASE, April 29, 2020
- 119. **Karaca-Mandic** P, Hall R, Choyke K. "Key lessons from a Minnesota multi-stakeholder opioid policy forum" *Health Management, Policy, Innovation*, May 2020
- 120. **Karaca-Mandic** P, Georgiou A, Sen S., <u>Zhu</u> Y, <u>Everhart</u> A. <u>Vu</u>, K "Early Insights from the University of Minnesota's COVID-19 Hospitalization Tracking Dashboard" *Health Management, Policy, Innovation*, April 13, 2020

- 121. PRISM Team (Co-PIs Steve Johnson and Pinar **Karaca-Mandic**) & MedStar Health Team (Co-PIs Deliya B. Wesley and Raj M. Ratwani), "PRISM (PROMIS Reporting and Insight System from Minnesota) Final Report", Prepared for the Agency for Healthcare Research and Quality, Final Report for the Completion of the AHRQ Step Up App Challenge, April 20, 2020
- 122. MedStar Health Team (Co-PIs Deliya B. Wesley and Raj M. Ratwani) & PRISM Team (Co-PIs Steve Johnson and Pinar **Karaca-Mandic**), "Advancing the Collection and Use of Patient-Reported Outcomes through Health Information Technology", Prepared for the Agency for Healthcare Research and Quality PRISM Phase 2 Pilot Test Report, April 20, 2020
- 123. "<u>Peek Behind the paper: cheaper but challenging biosimilars</u>" The Evidence Base, April 21, 2020. Featured interview with Pinar Karaca-Mandic on her research on biosimilar drugs
- 124. **Karaca-Mandic** P, Georgiou A, Sen S. "Calling All States To Report Standardized Information On COVID-19 Hospitalizations" *Health Affairs Blog*, April 7, 2020
- 125. **Karaca-Mandic** P, Abraham J, Simon K, Feldman R. "Going into the Affordable Care Act: Measuring the Size, Structure and Performance of the Individual and Small Group Markets for Health Insurance." In: Aizborbe A Baker C, Berndt E, Cutler D. (eds.) *Modeling and Measuring Healthcare Costs.* Chicago, IL: University of Chicago Press, University of Chicago Press, 2018
- 126. **Karaca-Mandic** P, Meara E, Morden Nancy E. "The growing problem of co-treatment with opioids and benzodiazepines: A Powerful example of potentially dangerous low value care", BMJ 2017; 356
- 127. Sacks D, <u>Vu K</u>, <u>Huang T-Y</u>, Karaca-Mandic P. "How do insurance firms respond to financial risk sharing regulations? Evidence from the Affordable Care Act", NBER working paper 24129, December 2017, revised July 2019
- 128. <u>Bairoliya N</u>, Karaca-Mandic P, McCullough J, Petrin A. "Consumer Learning, Product Differentiation and the Value of Generic Pharmaceutical Entry", NBER working paper 23662, August 2017
- 129. Dowd B, Feldman R, **Karaca-Mandic** P. "Haste in Jettisoning Obamacare will invite chaos", *Star Tribune*, commentary, November 16, 2016
- 130. Abraham J, Karaca-Mandic P, <u>Choi S</u>. "The ABC's of Children's Health: Potential Impact of the Patient Protection and Affordable Care Act." In: Reynolds AJ, Rolnick AJ (eds.) *Health and Education in Early Childhood: Predictors, Interventions, and Policies*. Cambridge University Press, 2015, pp. 327-345
- 131. Abraham J, **Karaca-Mandic** P. "The Performance of Private Health Insurers in the Commercial Market." In: Culyer C. (ed.) *The Encylopedia of Health Economics*. Elsevier, 2014
- 132. "Access and Outcomes." An Editorial and Interview with Pinar **Karaca-Mandic** on her work exploring the relationship between medical technology and physicians, particularly the analysis of physician competition featured in *International Innovation, The Mechanics of Health*, July 2013
- 133. **Karaca-Mandic** P, Abraham J. "Using Data From the National Association of Insurance Commissioners For Health Reform Evaluation." *State Health Reform Assistance Issue Brief*. July 2013
- 134. **Karaca-Mandic** P, <u>Lee J</u>. "Trucks and SUVs in the Twin Cities Metro Area: How Dangerous Are They?" Center for Urban and Regional Affairs (CURA). University of Minnesota, Spring 2012

- 135. Kamar E, **Karaca-Mandic** P, Talley E. "Sarbanes-Oxley and Small Firms: What is the Evidence?" In: Gates SM, Leuschner K. (eds.) *In the Name of Entrepreneurship?: The Logic and Effects of Special Regulatory Treatment for Small Business*. DRR-4152-ICJ, 2007
- 136. Gates S. Kapur K, **Karaca-Mandic** P. "State Health Insurance Mandates, Consumer Directed Health Plans and Health Savings Accounts: Are They a Panacea for Small Businesses?" In: Gates SM, Leuschner K. (eds.) *In the Name of Entrepreneurship?: The Logic and Effects of Special Regulatory Treatment for Small Business*. DRR-4152-ICJ, 2007

#### HONORS AND AWARDS

пс	JNORS AND AWARDS	
٠	Minnesota Cup Division Winner, Impact Ventures	09/2023
	XanthosHealth (role: Co-Founder, CEO)	
•	Mayo Clinic Social Innovation Grant Finalist	09/2023
	XanthosHealth (role: Co-Founder, CEO)	
•	Optum Cup Semifinalist	09/2023
	XanthosHealth (role: Co-Founder, CEO)	
•	BETA MN Accelerator Cohort	06/2023
	XanthosHealth (role: Co-Founder, CEO)	
•	Silver Stevie Award, Startup of the Year, Consumer Services Industries,	06/2023
	21 <sup>st</sup> Annual American Business Awards, <b>XanthosHealth</b> (role: Co-Founder, CEO)	
•	Bronze Stevie Award, Conferences, 21 <sup>st</sup> Annual American	06/2023
	Business Awards, Convene Conference (role: Co-Founder, Organizer)	
•	University of Minnesota Distinguished McKnight University Professor	03/2023
•	Early Innovation Fund Award, University of Minnesota	01/2023
	Office of Technology Commercialization - (with Soumya Sen and Yi Zhu;	
	ML-based decision support system for analyzing medical device history and reca	lls
•	MVP Challenge, Minnesota Innovation Corps, University of Minnesota	01/2023
	Office of Technology Commercialization - (with Soumya Sen and Yi Zhu;	
	ML-based decision support system for analyzing medical device history and reca	
•	Diversity, Equity and Inclusion Science Award, Institute for Health Informatics	12/2022
	University of Minnesota, Office of Academic Clinical Affairs	
•	Innovation Impact Case Award Honorable Mention, Office of the Vice	04/2022
	President for Research University of Minnesota, University of Minnesota	
	COVID-19 Hospitalization Tracking Project (role: Co-Founder, Co-Lead of the pro	-
•	WITS/INFORMS Design Science Award, University of Minnesota COVID-19	12/2021
	Hospitalization Tracking Project (role: Co-Founder, Co-Lead of the project)	07/2024
•	Women's Health Leadership TRUST Award in Community Engagement	07/2021
_	(Recognizing my leadership of the COVID-19 Hospitalization Tracking Project)	04/2024
•	Silver Stevie Award, Most-Valuable Non-Profit Response, 19 <sup>th</sup> Annual American	04/2021
	Business Awards, University of Minnesota COVID-19 Hospitalization Tracking Project (role: Co-Founder, Co-Lead of the project)	
-		04/2021
•	Silver Stevie Award, Most-Valuable Service, 19 <sup>th</sup> Annual American	04/2021
	Business Awards, University of Minnesota COVID-19 Hospitalization Tracking Project (role: Co-Founder, Co-Lead of the project)	
•	Innovation that Inspires Award, Association to Advance Collegiate Schools of	04/2021
•	Business (AACSB) for University of Minnesota COVID-19 Hospitalization Trackin	•
	<b>Project</b> of Medical Industry Leadership Institute and Management Information S	-
	Research Center of the Carlson School of Management	

(role: Co-Founder, Co-Lead of the project)

	(role: Co-Founder, Co-Lead of the project)	
•	Finalist, Digital Media Award, National Institute for Health Care Management	03/2021
	Foundation (with co-authors Archelle Georgiou and Soumya Sen), University of	
	Minnesota COVID-19 Hospitalization Tracking Project	
•	Carlson School of Management Award for Excellence in Research	10/2020
•	2 <sup>nd</sup> place (out of 18 teams), American Medical Informatics Association App	-
	Contest, Co-Principal Investigator Team PRISM: Patient Reporting and Insight Syst	em from
	Minnesota (role: Co-PI)	11/2019
•	Recognition of the Medical Industry Leadership Institute (MILI): 2019	11,2010
•	Innovations that Inspire award winner by the Association to Advance Collegiate	
	Schools of Business (role: MILI Academic Director)	04/2019
		04/2019
•	Nationwide grand prize winner, Step-Up App Challenge, Agency for Healthcare	
	Research and Quality, <b>Team PRISM:</b> <u>Patient Reporting and Insight System from Mi</u> \$75,000 (role: Co-PI)	03/2019
٠	Step-Up App Challenge Top 10 finalist, Agency for Healthcare Research and	
	Quality, Team PRISM: Patient Reporting and Insight System from Minnesota.	
	\$12,000 (role: Co-PI)	10/2018
•	New opportunities to improve outcomes (NOTIO) award for <b>Team PRISM</b> ,	
	University of Minnesota Medical School, \$30,000	11/2018
•	"Top-ten articles for 2018" recognition by the Health Affairs Editor-in-Chief,	
	Alan Weil, for Gollust S, <u>Wilcock A</u> , Baum L, Barry C, Niederdeppe J, Franklin	
	Fowler E, Karaca-Mandic P. "TV Advertising Volumes Were Associated with	
	Individuals' Health Insurance Marketplace Shopping and Enrollment Behaviors	
	in 2014", Health Affairs 37 (6), 2018	
•	1 <sup>st</sup> Place in Graduate Division, Faculty Advisor to Student Data Science Team	
	from University of Minnesota (interdisciplinary team of School of Public Health	
	and Carlson School of Management), MinneMudac, Minneanalytics,	11/2017
•	Recognition of the Medical Industry Leadership Institute (MILI): Medical Industry	,
	Valuation Lab awarded 2017 Innovator Award by the MBA Roundtable (role:	
	MILI Academic Director)	10/2017
•	Research Associate, National Bureau of Economic Research,	10/2017
•	Health Economics Program and Health Care Program	2014-present
•	Faculty Research Fellow, National Bureau of Economic Research	2014-present 2011-2014
•	•	
•	Selected Faculty Member, Delta Omega, Honorary Society in Public Health	2011-present
•	National Institutes of Health Mentored Career Grant (NIA)	2010-2015
•	The Top 10 Corporate and Securities Articles of 2009 recognition by	
	Corporate Practice Commentator, Vanderbilt University for "Going-Private	
	Decisions and The Sarbanes-Oxley Act of 2002"	
	(Teachers in corporate securities law were asked to select the best corporate	
	and securities articles from a list of articles published and indexed in legal	
	journals in 2009. More than 500 articles were on the list).	2010 2212
•	Academic Health Center, Faculty Development Grant, University of Minnesota	2010-2012
•	Academic Progress Award, Graduate Division, UC Berkeley	Spring 2003
•	Dean's Normative Time Fellowship, Graduate Division, UC Berkeley	Fall 2002
•	Continuing Student Fellowship, Department of Economics, UC Berkeley	2001
٠	Summer Fellowship, Graduate Division, UC Berkeley	2001

•	Olin Foundation Research Assistantship	2000-2001 and 2001-2002
•	Summer Workshop Award, Social Science Research Council	Summer 1999
•	First Year Fellowship, Department of Economics, UC Berkeley	1998-1999
•	High Honors, Swarthmore College Honors Program	1998
•	Adams Prize for the Best Empirical Economics Paper, Swarthmore College	1998
•	Selected Member, Society of Industrial and Applied Mathematics (SIAM)	1997
•	Selected Member, Sigma Xi Honorary Scientific Society	1996-1998
•	Summer Undergraduate Research Fellow, California Institute of Technology	1996

# **RESEARCH GRANTS AWARDED**

- Principal Investigator, "Rapid learning during a public health emergency: COVID-19 related medication treatment patterns in Medicare", from the Agency for Healthcare Research and Quality (AHRQ), \$1,565,000, 07/01/2023-06/30/2027
- Co-Principal Investigator, "ConnectedNest (XanthosHealth)- Demonstration in an Oncology Patient Population" (University of Minnesota Clinical and Translational Science Institute, Translational Product Development Fund Program Award), \$400,630, 06/01/2023-05/31/2025 (PI: David Haynes)
- Principal Investigator, "Designing and evaluating a financial innovation for investments in social influencers of health to close gaps in racial justice and health equity" (Co-PI Rahul Koranne), from the Robert Wood Johnson Foundation, \$499,900 11/15/2021-11/14/2024
- Co-Principal Investigator, "Smart Community Health V2" from the Minnesota Partnership for Biotechnology and Medical Genomics (University of Minnesota Clinical and Translational Science Institute, Translational Product Development Fund Program Award), \$130,000, 07/01/2021-12/31/2022 (PI: David Haynes)
- Co-Investigator, "Software to Address Social Determinants of Health in Oncology Clinics" from the National Institutes of Health, National Cancer Institute, Small Business Innovation Research Phase I contract to XanthosHealth, LLC, \$400,000, 09/16/2021-06/15/2022 (PI: Julia Halberg)
- Principal Investigator, "Using Natural Language Processing to Extract Predictors of Medicare Device Adverse Events", from University of Minnesota Office of Academic Clinical Affairs, BOLD Ideas, \$30,000, 02/02/2020-01/08/2020
- Co-Principal Investigator, "Competitive Dynamics of Physician Referrals in the Era of Accountable Care Organizations" (PI: Russell Funk), from National Institute for Health Care Management, \$51,000, 01/01/2020-06/30/2021
- Investigator, "Toward Pharmacogenomics-Enabled Healthcare at Statewide Scale: Implementing Precision Medicine" (Co-PIs: Pamala Jacobson, Constantin Aliferis, Susan Wolf, Catherine McCarthy), from University of Minnesota Grand Challenges, \$325,000, 01/01/2019-12/31/2020
- Investigator, "Classifying and Comparing Diagnostic Strategies for Dizziness with a Claims-Based Analysis" (PIs: Meredith Adams), from National Institutes of Health, \$100,000, 04/01/2018-03/31/2020.
- Principal Investigator, "Biosimilars: Policy, Insurance and Implications for Cancer Patients", from American Cancer Society, \$756,000, 01/01/2018-12/31/2021.
- Principal Investigator, "Medical Reversals: De-implementing ineffective and unsafe treatments" from Agency for Healthcare Research and Quality, \$1,600,000, 09/30/2017-08/31/2021.
- Principal Investigator, "Diffusion of Clinical Evidence into Practice: Physician Networks, Delivery Organizations and Markets," from National Institutes of Health, National Heart, Lung, and Blood Institute, \$633,737, 09/16/2016-08/31/2019.

- Investigator, "PRescribing INterventions for Chronic pain via the Electronic medical record (PRINCE)" (PI: Ezra Golberstein), from National Institutes of Health, National Institute on Drug Abuse, 10/01/2017-09/30/2022
- Investigator, "A Contemporary, Retrospective Medicare Analysis of Peripheral Artery Disease Patients at Risk for MACE and MALE," (PI; Alan Hirsch), from Merck, 02/2016-02/2017.
- Investigator, "Geographic Variation in ACA-Related Media Messages and Health Insurance Enrollment" (PI: Sarah Gollust), from the Robert Wood Johnson Foundation, \$200,000, 10/2014-03/2016.
- Investigator, Principal Investigator of the sub-contract, "Market and Organization Impact on Medical Technology Diffusion: Outcomes and Value" (with Peter Groenevald, PI), from the Agency for Healthcare Research and Quality, 09/2014-09/2018.
- Co-Principal Investigator, "The Impact of a Customized Price Transparency Tool on Consumer Behavior" (with Allison Cuellar, Co-PI), from the Robert Wood Johnson Foundation, \$200,000, 12/1/2013-12/1/2015.
- Investigator, Principal Investigator of the sub-contract, "Impact of State Rate Review Regulation on Health Insurance Premiums" (with Richard M. Scheffler, PI), from Robert Wood Johnson Foundation, \$200,000, 4/1/2012-4/1/2014.
- Investigator, "Evaluating the Short-Run Impact of Medical Loss Ratio Regulation on the Individual and Small Group Markets" (with Lynn Blewett, Jean Abraham, Kosali Simon), Robert Wood Johnson Foundation, 4/1/2012-4/1/2014.
- Principal Investigator, "Physician Level Analysis of Medical Technology Diffusion.", from the National Institutes of Health, National Institute of Aging (KO1 Career grant for 5 years, priority score 14), \$629,000, 9/31/2010-9/31/2015.
- Investigator, "Regulating the Ratio: Analyzing the Potential Impact of Medical Loss Ratio Regulation on the Individual Market for Health Insurance." (with Jean Abraham, PI), from the Changes in Health Care Financing and Organization, Robert Wood Johnson Foundation, \$46,873, 9/1/2010-1/31/2011.
- Principal Investigator, "Impact of family health care financial burden on health care access and utilization of children" (with Peter Scal), from the Department of Health and Human Services Health Resources and Services Administration, Maternal and Child Health Research Program, \$100,000, 02/2010-02/2011.
- Principal Investigator, "Understanding Geographic Variation in Medicare Part D: Effects of Plan Design on Utilization and Expenditures," (with Jean Abraham and Richard Cline), from the Academic Health Center, University of Minnesota, \$200,000, 01/2010- 01/2012.
- Principal Investigator, "The Role of Agents and Brokers in the Market for Health Insurance Do They Help or Hinder Small Employers?" (with Roger Feldman), from the Agency for Health Care Research and Quality (application scored at top 3%), \$100,000, 10/2009-10/2010.
- Investigator, Principal Investigator of the subcontract, "Private Insurance and Prescription Drug Adherence of Children," (with Dana Goldman, PI), from the National Institute of Child Health and Human Development, \$200,000, 06/2009-05/2011.
- Principal Investigator, "Hospital Costs of SUVs, Light and Heavy Trucks to Themselves and to Others," from the Center for Urban and Regional Affairs, University of Minnesota, \$40,000, 10/2009-10/2010.
- Co-Principal Investigator, "Does Ownership Matter in the Selection of Nursing Homes? Evidence from Consumer Surveys," (with Avner Ben-Ner, Co-PI), from the Medical Industry Leadership Institute, University of Minnesota, \$30,000, 06/2008-06/2009.
- Principal Investigator, "Fatality and Injury Externality of Driving," from the University of Minnesota Faculty Grant-in-Aid, \$25,589, 07/2008-07/2009.

- Co-Principal Investigator, "Peer Groups and Employment Outcomes of Young Adults," (with Nicole Maestas, PI), from the National Institute of Child Health and Human Development (application scored at top 0.6%), \$200,000, 07/2007-07/2009.
- Principal Investigator, "Analysis of Graduated Driver Licensing: Lower Risk Exposure or Better Driving," (with Greg Ridgeway), from the National Institute of Child Health and Human Development (application scored at top 3%), \$185,000, 05/2006-04/2009.
- Principal Investigator, "The Value of Pharmaceutical Innovations for the Elderly: The Case of Antidepressants," from the Roybal Center for Health Policy Simulation funded by the National Institute of Aging, \$50,000, 01/2006-09/2007
- Co-Investigator, "Cost-Sharing Trends for Specialty Drugs and Their Association with Medical Service Use," from Amgen Inc., \$300,000, 08/2006-07/2007
- Principal Investigator, "Sarbanes-Oxley and Small Business: What is the Evidence?" from the RAND Kauffman Center for the Study of Small Business and Regulation funded by the Kauffman Foundation, \$60,000, 01/2006-10/2006
- Co-Principal Investigator, "Peer Group Effects in Employment," (with Nicole Maestas), from the RAND Population Research Center, \$30,000, 01/2006-01/2007
- Co-Principal Investigator, "Consumer Directed Health Plans and Health Savings Accounts: A Panacea for Small Business?" (with Kanika Kapur and Susan Gates), from the RAND Kauffman Center for the Study of Small Business and Regulation funded by the Kauffman Foundation, \$107,000, 01/2006-09/2006
- Co-Investigator, "Decision Making on Medicare Part D Prescription Drug Program," (with Arie Kapteyn, Michael Hurd, Susanne Rohwedder, Arthur Van Soest, Dana Goldman, Geoffrey Joyce), from the National Institute of Aging, \$200,000, 05/2004-04/2009.
- Co-Investigator, "Review of Military Health Benefit Design," (with Sue Hosek, Dana Goldman and Emmett Keeler), from the Department of Defense, \$700,000, 07/2005-09/2006
- Co-Investigator, "Effects of Health Care Mandates and Health Insurance Costs on Small Business," (with Kanika Kapur and Susan Gates), from the RAND Kauffman Center for the Study of Small Business and Regulation funded by the Kauffman Foundation. \$128,000, 11/2004-10/2006
- Co-Investigator, "How Changes to the Auditing and Accounting Environment (Sarbanes-Oxley Act of 2002) Affect the Transition of Small Business to Publicly-traded Status," from the RAND Kauffman Center for the Study of Small Business and Regulation funded by the Kauffman Foundation. \$130,000, 09/2004-10/2006

# SELECTED CONFERENCE AND EVENT ORGANIZATIONS

# **<u>CONVENE Conference</u>** – (Annual)

Founded the conference as the Academic Director of Medical Industry Leadership Institute (2018),

# Lead conference organizer since 2018

The Carlson School's Convene Conference is a thought-leadership conference focused on the intersection of healthcare, technology, and data analytics as major solutions to healthcare issues. The annual conference brings together leaders from the provider, payer, technology and regulatory sectors who address how innovations can transform access, quality, and health equity. The conference is hosted by the Business Advancement Center for Health since January 2022, and priorly by the Medical Industry Leadership Institute (September 2017-December 2021). Conference themes for each year were:

- Data, Technology, & Connectedness in Health, April 2023 (140 in-person, 271 virtual registrants)
- Consumerization of Healthcare & Digital Health, April 2022 (429 registrants, virtual)

- Health Equity: The "Hill we Climb", April 2021 (238 registrants, virtual)
- ROI of AI, September 2019 (206 registrants, in-person)
- Advanced Analytics and Reimbursement, September 2018, (190 registrants, in-person)

# **University of Minnesota Interdisciplinary Health Data Competition** – (Annual)

# Founded the competition as the Academic Director of Medical Industry Leadership Institute (2020)

#### Lead competition organizer since 2020

The University of Minnesota Interdisciplinary Health Data Competition began in 2020 to promote interdisciplinary collaboration on using data to address current healthcare challenges. In this competition, students complete an exploratory analysis of specified datasets to provide innovative solutions and insights using data science tools and methodologies. This event encourages graduate students across all disciplines at the University of Minnesota to practice, enhance, and showcase their understanding of real-world healthcare problems and their abilities to solve them with innovative use of data science.

This competition is led by the Business Advancement Center for Health (BACH) in collaboration with the Carlson School of Management, College of Pharmacy, Institute for Health Informatics, School of Nursing, and School of Public Health.

- Measuring quality and disparities in healthcare (March 2023) 74 students; 22 interdisciplinary teams from 13 colleges/schools; 25 faculty, industry and community judges
- Patient experience in a hospital setting (March 2022) 75 students; 19 interdisciplinary teams from 9 colleges/schools; 21 faculty, industry and community judges
- Health disparities and community impact of COVID-19 (March 2021) 94 students; 24 interdisciplinary teams from 12 colleges/schools; 21 faculty, industry and community judges
- Innovative insights in prescription drug use (March 2020) 66 students, 16 interdisciplinary teams from 10 colleges/schools

# Health Sector Leaders Consortium – (Annual)

Founded the consortium as the Founding Director of the Business Advancement Center for Health

#### Lead organizer since 2022

This event brings together industry leaders who are disrupting the status quo of business in healthcare who discuss how industry trends, innovation, and cross-sector engagement are driving solutions to address value, access, and health equity.

# OTHER ACADEMIC/INDUSTRY/COMMUNITY EVENTS ORGANIZED/HOSTED/MODERATED

(not including internal, faculty and student-focused seminars)

# A Conversation on Social Drivers of Health (May 2023)

This dialogue convened colleagues from the University of Minnesota, as well as stakeholders from the health insurance, healthcare provider, state, policy, non-profits and community-based organizations. In addition to presenting the University of Minnesota led research project on a financial innovation to address sustainable funding for social drivers of health initiatives, the forum featured innovative partnership and funding models from the Greater Minnesota Housing Fund and the Green and Healthy Homes Initiatives.

# **Empowering Healthcare Researchers with Data Featuring MN Community Measurement** (*November* 2022)

Healthcare data is abundant but accessing this information can be challenging for researchers. MN Community Measurement (MNCM) is a nonprofit organization that plays an important role in Minnesota as a trusted source of information on health care quality, cost, and equity.

#### 340B Program Perspectives: Insight on Current Contract Pharmacy Issues (May 2022)

This panel reviewed recent legal and policy questions under discussion in the Courts and Congress and examined how stakeholders are responding to the ever-evolving 340B program landscape.

# The Vision for Medicare on The Post-Pandemic Era Featuring Dr. Meena Seshamani, Director, Center for Medicare (*December 2021*)

Dr. Meena Seshamani shared her vision for the future of Medicare, and the challenges and opportunities the industry faces in the post-pandemic era of health.

#### The Landscape of Nonprofit Health Plans in Minnesota (November 2021)

Several non-profit health plan leadership discussed the landscape of nonprofit health plans in Minnesota, the impact of nonprofit health plans, industry trends, and the employment outlook.

#### The Changing Market of Biosimilars (October 2021)

Biologics have revolutionized the treatment of care, but often at high prices. This panel discussion introduced the biosimilars landscape and discussed coverage and pricing of biosimilars, provider-level factors influencing uptake, legislative challenges, and manufacturer perspectives.

#### The Current State & Future of Telemedicine (November 2020)

Panelists discussed the current state and future of the rapidly evolving telemedicine and digital health industry.

#### Diversity and Inclusion In Medical Technology Innovation (November 6, 2020)

Panelists discussed how to overcome barriers for entering the healthcare industry and encourage innovation within underrepresented groups in order to diversify the pool of innovators.

#### A Critical Collaboration Between a Pharmacy Benefit Manager & Health Plan During Covid-19 Pandemic (*October 2020*)

During the COVID-19 pandemic, changes to legislative mandates required pharmacy benefit managers and payers to change how they manage pharmaceutical claims. The panelists shared how their organizations worked together to make decisions on utilization management and adapted to emerging clinical evidence and regulatory guidance.

#### Covid-19 Analytics Symposium (October 2020)

A panel of faculty researchers from multiple disciplines shared their work related to COVID-19 including the COVID-19 Hospitalization Tracking Project; social determinants of health and resilience in communities during COVID-19; disparities and continuity of care during COVID-19; the impact of COVID-19 on cancer patients and oncology physicians; and removing bias from ML algorithms to ensure proper medical attention and care for all during COVID-19.

#### The ROI of Investing in Social Determinants of Health (September 2020)

This event explored how business investments in the drivers of social determinants of health can lead to reductions in overall health care costs, and discussed how research and programs can target consumer health behavior and outcomes.

#### The Coventor: Its Development, Implications, & Lessons Learned (August 2020)

The leaders of the Coventor team shared the story of the Coventor's development, discussed key factors to its success, examine implications moving forward, and reflected on the lessons learned.

#### Future of healthcare: what will it look like, who will lead innovation (May 2020)

Panelists representing academic, payer, provider and non-profit organizations discussed their efforts responding to the pandemic and how the pandemic changed the healthcare system and its vulnerabilities.

#### The Social and Business Value of Measuring and Investing in Social Determinant of Health (April 2020)

Industry experts from several payer and provider organizations examined unique best practices and discussed the social & business value of measuring and addressing social determinants of health.

**The Constitutionality of the ACA: Current Status, Implications, and Next Steps** (*March 2020*) This event featured constitutional issued, implications and potential resolutions raised by the federal district court decision that the minimum essential coverage provision of the Affordable Care Act was unconstitutional.

#### **Combatting Minnesota's Opioid Epidemic** (October 2019)

This forum included federal and state policy makers; local, tribal, state health department and judicial representatives; state legislators, healthcare and payer systems; and recovery organizations.

# SELECTED MENTIONS AND ACKNOWLEDGEMENTS

For a full list of media mentions to the COVID-19 Hospitalization Project related work, please see project website: <u>https://carlsonschool.umn.edu/mili-misrc-covid19-tracking-project/press</u>

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"Multiple Prescribers for Opioids is Common in Medicare and Increases Patient Risks," by Jake Miller, Harvard Medical School News, February 19, 2014

"Many U.S. Seniors Get Prescription Painkillers from Multiple Doctors," by Robert Preidt, U.S. News and World Report, HealthDay, February 19, 2014

"1 in 3 Medicare Patients Receive Painkillers from Multiple Doctors," FoxNews, February 21, 2014

"Many Seniors Get Painkillers from Multiple Doctors," by Pat Anson, American News Report, February 20, 2014

"Nearly 30 Percent of Medicare Beneficiaries Obtain Painkillers from Multiple Doctors," Nature World News, February 22, 2014

"Agent Competition Means Good News for Small Business," by Jacquelyn Connelly, Independent Agent Magazine, September 22, 2013

"Brokers Associated with More, Cheaper Health Coverage, Study Says," by Jay Hancock, The Kaiser Health News, The Washington Post, August 22, 2013

"Brokers Vital for Cheaper Health Coverage," by Kathryn Mayer, LifeHealthPro, August 23, 2013

"Brokers Lower Premiums and Increase Health Coverage, Study Finds," by Gillian Roberts, Employee Benefit Adviser, August 22, 2013 "Working with Insurance Brokers Could Lower Premiums, Study Says," by Dennis Domrzalski, Albuquerque Business First, August 22, 2013

"Better Health Coverage Can Save Money," The Associated Press, June 14, 2013. Also appeared in The San Francisco Chronicles.

"Research Roundup: Health Spending on Kids with Special Needs," Alvin Tran, Kaiser Health News, June 7, 2013

"Reports Highlight Impacts of Proposed Entitlement Changes, Reduced Health Care Spending", Kaiser Health News, June 6, 2013. Also appeared in Modern Healthcare, News Medical.

"Recession Forced Cutbacks in Care for Special Needs Kids," by Brenda Goodman, Health Day, June 5, 2013. Also appeared in US News & World Report.

"Spending for Special Needs Children Declined During Recession," Health Day, June 5, 2013. Also appeared in The Doctor's Lounge, HCP Live, Health Magazine, Pri Med.

"Reform Update: Great Recession Spawns Great Debate Over Health Spending," by Melanie Evans, Modern Healthcare, June 5, 2013

"Recession Saw Parents Cut Back on Care for Kids with Special Health Needs," The Robert Wood Johnson Foundation, June 5, 2013. Also appeared in Public Health News Roundup.

"Medical Costs for Children with Special Needs Declined In Recession," by Elizabeth Dunbar, Minnesota Public Radio, June 3, 2013

"Minnesotans' Health Spending Shifted in Recession; Kids' Special Needs Hardest Hit," by Christopher Snowbeck, The Twin Cities Pioneer Press, June 3, 2013 (front page article).

"Minnesota Finds Rising Out-of-Pocket Costs is Barrier to Health Care Access," ASPH Friday Letter, April 6, 2012

"Parents Forgo Treatment for Children when Out-of-Pocket Prices Rise," Advances from the School of Public Health, University of Minnesota, April 2, 2012

"Cost-sharing Affects Medication Use in Children with Asthma," medconnect.com.au, April 1, 2012

"Asthma Hospitalization Rates in Kids Boosted by High Copays," by Yael Waknine, Medscape Medical News, March 30, 2012

"Drug Cost-sharing Results in Reduced Use of Necessary Medications in Children with Asthma," PediatricSuperSite, March 29, 2012

"Greater Out-of-Pocket Asthma Medication Costs Associated with Frequent Hospitalizations among Children," news-medical.net, March 28, 2012

"Cost-sharing Affects Medication Use in Children with Asthma," medconnect.com.au, April 1, 2012

"Asthma Hospitalization Rates in Kids Boosted by High Copays," by Yael Waknine, Medscape Medical News, March 30, 2012

"Drug Cost-sharing Results in Reduced Use of Necessary Medications in Children with Asthma," PediatricSuperSite, March 29, 2012

"Study: Higher Insurance Co-pays May Have Serious Unintended Consequences for Children," by Stephanie O'Neill, 89.3 KPCC, March 28, 2012

"Medication Cost Sharing and Health Outcomes in Children with Asthma," Editorial by Wendy J. Ungar, Journal of the American Medical Association, March 28, 2012

"Co-pays May Affect which Kids Get Their Meds," by Genevra Pittman, Reuters Health, March 28, 2012

"Greater Medication Cost-Sharing Associated with Reduced Use of Asthma Medications by Children," news release by the Journal of the American Medical Association, March 27, 2012 (http://www.digitalnewsrelease.com/?q=jama\_3830)

"High Co-Pays Linked to Increased Health Risks for Kids with Asthma," by Susan Perry, MinnPost, March 28, 2012

"Most Parents Don't Fill Their Kids' Asthma Meds – Study — Health Blog, Wall Street Journal, March 28, 2012

"High Out-of-Pocket Costs for Kid's Asthma Drugs Could Pose Dangers", U.S. News and World Report, March 27, 2012

"Study: Higher Co-Pays Cut into Medications for Kids with Asthma," by Elizabeth Dunbar, Minnesota Public Radio, March 27, 2012

"Study: Higher Out-of-Pocket Asthma Medicine Costs Lands More Children in Hospital," by Christopher Snowbeck, Pioneer Press, March 27, 2012

"Asthmatic Children Get Fewer Meds When Cost Hits Parents More," by Jeremy Olson, Star Tribune, March 27, 2012

"Study Says Kids Get Less Medicine when Costs Rise for Parents," Star Tribune, March 27, 2012

"High Co-Pays Linked to Increased Health Risks for Kids with Asthma," by Susan Perry, MinnPost, March 28, 2012

"Asthma Medication Sometimes Skipped Because of Cost," NewsChannel 9 WSYR, March 27, 2012

"Are Parents Price-sensitive about Their Children's Medication?" by Suzanne Wu, University of Southern California, March 27, 2012

"High Out-of-Pocket Costs for Kids' Asthma Drugs Could Pose Dangers," by Serena Gordon, reporter, HealthDay, March 27, 2012

"Cost Sharing Linked to Rise in Asthma Hospitalizations," by Mary Ann Moon, Elsevier Global Medical News, March 27, 2012. Also appeared in Family Practice News Digital Network.

"Greater Medication Cost-Sharing Associated with Reduced Use of Asthma Medications by Children," HealthNewsDigest.com, March 27, 2012

"Rheumatoid Arthritis Patients Medications becoming Too Costly to Use," by Debbie Nicholson, posted at the examiner.com, associatedcontent.com, allvoices.com, May 23, 2010

"Out-of-Pocket Costs Limit Access to Arthritis Drugs," Health Behavior News Service, by Carl Sherman, May 21, 2010. Also posted at the Bloomberg BusinessWeek, U.S. News and World Report, kktc.com, newswise.com, healthfinder.gov, news.yahoo.com, evergreenhospital.org, consumermedsafety.com, health.discovery.com, baptistregional.com, May 25, 2010, Medical News Today, May 23, 2010, and Science Magazine, April 18, 2011

"What's Not to Like? Reform? Why Do We Need Health-Care Reform? Everything Is Just Fine the Way It Is," by Jonathan Alter, Newsweek Web Exclusive, July 31, 2008

"Not-So-Free Ride," by Stephen J. Dubner and Steven D. Levitt, The New York Times, April 20, 2008

"Five Years under the Thumb – Sarbanes-Oxley," The Economist, July 26, 2007

"Beyond Insurance: Weighing the Benefits of Driving vs. the Total Costs of Driving," by Hal R Varian, The New York Times, November 16, 2006

"The Brief Chill of Sarbanes-Oxley," U.S. News & World Report, May 24, 2006

"GAO: Sarbanes-Oxley Costs are High," Marcy Gordon, Associated Press Business Writer, BusinessWeek, May 8, 2006

# SELECTED RESEARCH PRESENTATIONS

(underlined authors were graduate student trainees and collaborators when the study initiated)

#### 2023

- 1. Humanizing Healthcare Transforming a Transaction, Ignite Conference, Institute for Research n Marketing, Minneapolis, MN, November 2023
- 2. Predicting Medical Device Recalls Leveraging Regulatory Submission Characteristics
  - o INFORMS Healthcare, Toronto, Canada, July 2023 (co-author <u>Yi Zhu</u> presented)
  - CHITA 2023 (Conference on Health IT and Analytics, May 2023 (co-author <u>Yi Zhu</u> presented)
- 3. Panelist, Minnesota Community Measurement Annual Conference, Plenary Session: Addressing Social Risk Factors to Improve Health Outcomes and Health Equity, April 26, 2023
- 4. "Proposing an Innovative Bond to Increase Investments in Social Drivers of Health Interventions in Medicaid Managed Care"
  - Association for Community Affiliated Plans, Social Determinants of Health Innovation Meeting, November 3, 2023
  - RWJF Systems for Action All Grantee Meeting, September 27, 2023
  - RWJF Systems for Action Research-in-Progress Webinar, April 19, 2023,
  - o Business School Alliance for Health Management (BAHM) Research Exchange,
- 5. "Regulatory Submission Characteristics and Recalls of 510(k) Medical Devices",
  - Design of Medical Devices Conference, Minneapolis, April 18, 2023
  - University of Wisconsin Business School, Department of Risk and Insurance, Madison, WI, January 2023
- 6. "Merchants of Death: The Effect of Credit Supply Shocks on Hospital Outcomes",
  - o Sabanci University, Department of Economics, Istanbul, Turkey, June 2023
  - Koc University, Department of Economics, Istanbul, Turkey, May 2023
  - American Economic Association Annual Meeting, New Orleans, LA, January 2023 (coauthor Xuelin Li presented)

- 1. "Regulatory Submission Characteristics and Recalls of 510(k) Medical Devices"
  - o University of Southern California, Schaeffer Center, Los Angeles, CA, November 2022
  - o University of Pennsylvania, Wharton School, Philadelphia, PA, November 2022
  - Swarthmore College, Swarthmore, PA, November 2022
- "Value Based Payments: Policy & Practice", presentation to a group of 20 United Kingdom based health technology company leaders, an event hosted by the Minnesota Department of Employment and Economic Development (DEED), Minnesota Trade Office, Medical Alley and ABHI International, October 2022
- 3. "Innovations & Research with Societal Impact on Health", Carlson School of Management, Discovery Hour, September 2022

- "Merchants of Death: The Effect of Credit Supply Shocks on Hospital Outcomes", European Finance Association (EFA) Annual Meeting, Barcelona, Spain, August 2022 (co-author Xuelin Li presented)
- 5. "Does 340B Program Participation Increase Reimbursement Rates Paid By Private Insurers?"
  - American Society of Health Economists (ASHEcon), June 2022 (co-author <u>Jessica Chang</u> presented)
  - Association for Public Policy Analysis and Management (APPAM), March 2022 (coauthor <u>Jessica Chang</u> presented)
- 6. "Predicate Characteristics and Recalls of 510(k) Medical Devices", AcademyHealth 2022 Annual Research Meeting, June 2022 (co-author <u>Alex Everhart</u> presented)
- 7. "Social Bonds as a Pooled Financing Mechanism to Address Social Drivers of Health Equity"
  - Andrew Van de Ven Engaged Scholarship Conference, Carlson School of Management, University of Minnesota, June 2-3, 2022
  - Robert Wood Johnson Foundation Systems for Action National Advisory Committee Meeting, April 13, 2022
  - Robert Wood Johnson Foundation Systems for Action Research in Progress Webinar, March 2, 2022
- 8. "University of Minnesota COVID-19 Hospitalization Tracking Project"
  - Alumni Board, Carlson School of Management, University of Minnesota, May 13, 2022 (scheduled)
  - Board of Advisors Meeting, Carlson School of Management, University of Minnesota, April 7, 2022
- 9. "Learning from COVID-19 the value of cross-sector collaboration to create high-quality datasets", January 19, 2022

- 1. "University of Minnesota COVID-19 Hospitalization Tracking Project", Bill & Melinda Gates Foundation funded Wisdom Council, September 9, 2021
- 2. "University of Minnesota COVID-19 Hospitalization Tracking Project", Universidad de los Andes, Colombia, September 9, 2021
- 3. "Merchants of Death: The Effect of Credit Supply Shocks on Hospital Outcomes" (co-author Richard Thakor presented)
  - NBER Summer Institute Health Care Program, July 2021
  - Financial Intermediation Research Society (FIRS) Conference, June 2021
  - Society for Financial Studies (SFS) Cavalcade North America Conference, May 2021
  - University of Bath (AFL QF & Fintech Research Seminar Series, June 2021)
  - University of Missouri, Columbia (Finance Seminar, March 2021)
  - Indian Institute of Management (IIM) Ahmedabad, Center for Management of Health Sciences (Virtual Healthcare Seminar, January 2021)
- "University of Minnesota COVID-19 Hospitalization Tracking Project", Informs Healthcare, July 2021
- 5. "Competitive Dynamics of Physician Referrals in the Era of Accountable Care Organizations" Informs Healthcare, July 2021 (co-author <u>Sohyun Park</u> presented)
- 6. "Frictions in Healthcare service Consumerism: Case Study on Infliximab", ASHEcon 2021 (coauthor <u>Jessica Chang</u> presented), June 2021
- "Competitive Dynamics of Physician Referrals in the Era of Accountable Care Organizations", ASHEcon 2021 (co-author <u>Sohyun Park</u>l presented), June 2021
- 8. "University of Minnesota COVID-19 Hospitalization Tracking Project", Health Law Institute, Minnesota CLE, June 15, 2021

- 9. Panelist, ISPOR, Issue Panel: The Future and Evolution of Advanced Modeling Techniques to Support the Development of COVID-19Mitigation and Prevention Policies, May 2021
- 10. Panelist, AcademyHealth, Health Economics Interest Group webinar on "Effectively Building and Managing Research Teams", April 15, 2021
- 11. Panelist, SXSW, New Administration, New COVID-19 Federal Datasets, March 18, 2021
- 12. "University of Minnesota COVID-19 Hospitalization Tracking Project" University of Minnesota Day of Data 2021: Data Matters, January 13, 2021

- 1. "Merchants of Death: The Effect of Credit Supply Shocks on Hospital Outcomes" (co-author Richard Thakor presented)
  - University of Wisconsin, Milwaukee (Finance Seminar, November 2020)
  - University of Minnesota (Finance Brown Bag, November 2020)
- 2. "University of Minnesota COVID-19 Hospitalization Tracking Project" University of Minnesota COVID-19 Analytics Symposium, October 7, 2020
- 3. "Physician Prescribing of Opioids: Horserace between Guidelines and Health PLAN Policies" ASHEcon Conference, St. Louis, MO, June 2020 (<u>Adeniyi Togun</u> presented)
- "De-Adoption of Fluoroquinolone: Evaluation of Prescribing Trends after FDA Warns of Serious Nerve Damage Risk to Patients" ASHEcon conference, St. Louis, MO, June 2020 (Ashwini Sankar presented)
- "De-Adoption of Fluoroquinolone: Evaluation of Prescribing Trends after FDA Warns of Serious Nerve Damage Risk to Patients" Academy Health conference, Boston, MA, June 2020 (Ashwini Sankar presented)
- "Changes in Fluoroquinolone Prescribing after FDA Warns of Potentially Disabling Side Effects among commercially insured and Medicare Advantage populations" Academy Health conference, Boston, MA, June 2020 (<u>Kristi Swanson</u> presented)
- "Uptake of Evidence By Physicians: De-Adoption of Erythropoiesis-Stimulating Agents after TREAT trial showed that they are ineffective and unsafe" ASHEcon conference, St. Louis, MO, June 2020 (Jiani Zhou presented)
- 8. "Provider variation in uptake of biosimilars: the case of filgrastim" Academy Health conference, Boston, MA, June 2020 (Jessica Chang presented)
- 9. "Biosimilar Market Entry and Site-of-Care: Prices and Inputs of Drug Administrations" Academy Health conference, Boston, MA, June 2020 (Jessica Chang presented)
- "Changes in Fluoroquinolone Prescribing after FDA Warns of Potentially Disabling Side Effects: An Evaluation of the Effects of the 2016 FDA Warning" Academy Health conference, Boston, MA, June 2020 (Ashwini Sankar presented)
- 11. "Longitudinal Patterns in Testosterone Prescribing after FDA Warnings" Academy Health conference, Boston, MA, June 2020 (Ashwini Sankar presented)

- 12. "Translation: Insight to Real Life Innovation", Panelist, Women Innovators Conference, University of Minnesota, Minneapolis, MN, November 13, 2019
- "Medical Reversals: Understanding the process of de-adoption", Association for Public Policy Analysis & Management -APPAM, session on "Improving Value in Healthcare", Denver Colorado, November 7, 2019
- 14. "Combating Minnesota's Opioid Epidemic", Medical Industry Leadership Institute Policy Forum, Organizer, speaker, University of Minnesota, Carlson School of Management, Minneapolis, MN, October 24, 2019
- 15. "Managing Interdisciplinary Collaboration", SMS 2019 Extension: Strategy Research in the Healthcare Industry, Minneapolis, MN, October 18, 2019

- ""Shocks" in health policy and practice as occasions to advance strategy research"- Panelist, SMS 2019 Extension: Strategy Research in the Healthcare Industry, Minneapolis, MN, October 18, 2019
- "Convene Conference ROI of AI", Medical Industry Leadership Institute Policy Forum, Organizer, speaker, University of Minnesota, Carlson School of Management, Minneapolis, MN, September 13, 2019
- "Medical Reversals: Understanding the process of de-adoption", Indiana University, October 3, 2019
- 19. "Medical Reversals: Understanding the process of de-adoption", INFORMS Healthcare, Boston, MA, July 27-29, 2019
- 20. "De-adoption of therapies shown to be ineffective or have unsafe cardiovascular events: Do cardiologists respond faster?", International Health Economics Association World Congress, Basel Switzerland, July 13-17, 2019 (Co-author Jeffery M presented)
- 21. "Uptake of evidence by physicians: De-adoption of erythropoiesis-stimulating agents after TREAT trial showed they are ineffective and unsafe", International Health Economics Association World Congress, Basel Switzerland, July 13-17, 2019
- "Changes in co-prescribing of prescription opioids and benzodiazepines following 2016 Centers for Disease Control and Prevention guidelines" Western Economics Association International 94th Annual Conference, San Francisco, CA, June 28 - July 2, 2019 (Co-author Jeffery M presented)
- 23. "De-Adoption of Therapies shown to be Ineffective or have Unsafe Cardiovascular Events: Do Cardiologists Respond Faster?", Western Economics Association International 94th Annual Conference, San Francisco, CA, June 28 - July 2, 2019 (Co-author <u>Everhart A</u> presented)
- 24. "Medical Reversals: Understanding the process of de-adoption" Imperial College London, London, UK, June 17, 2019
- 25. "Medical Reversals: Understanding the process of de-adoption" London School of Economics, London, UK, June 10, 2019
- 26. "Variations of De-Adoption Across Physicians and Which Physicians Respond Faster", Bates White Life Sciences Symposium, Washington D.C., May 20, 2019
- 27. "Medical Reversals: Understanding the process of de-adoption" HALICON, Eden Prairie, MN, March 29, 2019
- 28. "The Importance of Diverse Datasets" HALICON, Eden Prairie, MN, March 29, 2019
- 29. "Changes in co-prescribing of prescription opioids and benzodiazepines following 2016 Centers for Disease Control and Prevention guidelines" HALICON, Eden Prairie, MN, March 29, 2019 (Co-author Jeffery M presented)

- "The Effect of the Risk Corridors Program on Marketplace Premiums and Participation", with Sacks D, <u>Vu K</u>, <u>Huang T-Y</u>, Price School of Public Policy, University of Southern California, Los Angeles, CA, Feb 6, 2018
- 2. "The Effect of the Risk Corridors Program on Marketplace Premiums and Participation", with Sacks D, <u>Vu K</u>, Huang T-Y, Precision Health Economics, Los Angeles, CA, Feb 7, 2018
- "Does vertical integration improve care coordination? Evidence from skilled nursing facilities", with Huckfeldt P, <u>Gu J</u>, Escarce J, Sood N, Strategic Management and Entrepreneurship, University of Minnesota Carlson School of Management, Minneapolis, MN, April 20, 2018
- "Does vertical integration improve care coordination? Evidence from skilled nursing facilities", with Huckfeldt P, <u>Gu J</u>, Escarce J, Sood N, ASHEcon, Atlanta, GA, June 2018 (Co-author Huckfeldt P presented)

- 5. "Changes in co-prescribing of prescription opioids and benzodiazepines following 2016 Centers for Disease Control and Prevention guidelines", with Jeffery M, Hooten M, Jena A, Ross J, Shah N, ASHEcon, Atlanta, GA, June 2018 (Co-author Jeffery M presented)
- 6. "The Effect of the Risk Corridors Program on Marketplace Premiums and Participation", with Sacks D, <u>Vu K</u>, Huang T-Y, ASHEcon, Atlanta, GA, June 2018 (Co-author Sacks D presented)
- 7. "Physician Characteristics and De-Implementation of Ineffective or Unsafe Treatments", with <u>Higuera L</u>, Desai N, Dowd B, <u>Everhart A</u>, Herrin J, Jeffery M, Jena A, Ross J, Shah N, <u>L Smith</u>, A Spaulding, ASHEcon, Atlanta, GA, June 2018 (Co-author L Smith presented)
- "Disparities in De-Adoption of Ineffective and Unsafe Treatments", with <u>L Smith</u>, Desai N, Dowd B, <u>Everhart A</u>, Herrin J, <u>Higuera L</u>, Jeffery M, Jena A, Ross J, Shah N, AcademyHealth Annual Research Meeting, Seattle, WA, June 2018 (Co-author L Smith presented)
- "Changes in co-prescribing of prescription opioids and benzodiazepines following 2016 Centers for Disease Control and Prevention guidelines", with Jeffery M, Hooten M, Jena A, Ross J, Shah N, AcademyHealth Annual Research Meeting, Seattle, WA, June 2018 (Co-author Jeffery M presented)
- "Factors Associated with Psychiatrist Opt-Out from U.S. Medicare", with Yu J, Jena A, E Golberstein, Academy Health Annual Research Meeting, Seattle, WA, June 2018 (Co-author E Golberstein presented)
- "Disparities in De-Adoption of Ineffective and Unsafe Treatments", with <u>L Smith</u>, Desai N, Dowd B, <u>Everhart A</u>, Herrin J, <u>Higuera L</u>, Jeffery M, Jena A, Ross J, Shah N, 24th Annual Agency for Healthcare Research and Quality (AHRQ) NRSA Trainees Research Conference, June 2018, Seattle, WA (Co-author L Smith presented)
- 12. "Geographic Variation in the De-adoption of Ineffective and Unsafe Treatments" with Everhart A, Desai N, Dowd B, Herrin J, <u>Higuera L</u>, Jeffery M, Jena A, Ross J, Shah N, <u>L Smith</u>, 24th Annual Agency for Healthcare Research and Quality (AHRQ) NRSA Trainees Research Conference, June 2018, Seattle, WA (Co-author Everhart A presented)
- 13. "Convene Conference Intersection of Medical Industry and Data Science", Medical Industry Leadership Institute Policy Forum, Organizer, speaker, University of Minnesota, Carlson School of Management, October 2, Minneapolis, MN
- 14. "Medical Reversals: Understanding the process of de-adoption" presented a collection of papers, Institute for Health Informatics Retreat keynote, October 8, 2018, Minneapolis, MN
- 15. "Diffusion of Clinical Evidence into Clinical Practice: A Story of De-Adoption" presented a collection of papers, US Department of Health & Human Services "Healthcare Startup Day Minnesota", Minneapolis, MN, October 15, 2018
- 16. "Medical Reversals: Understanding the process of de-adoption", OptumLabs<sup>®</sup> Research & Translation Forum, Boston, MA, November 14, 2018 (co-author Shah N presented a collection of our papers)
- 17. "Leading the Conversation, Value-Based Care", panelist with Phil Kaufman, United Healthcare CEO for MN, ND and SD and Marco Flaviou from Ximedica about where data is making an impact in health care, Medical Alley, Minneapolis, MN, November 6, 2018
- "The Effect of the Risk Corridors Program on Marketplace Premiums and Participation", with Sacks D, <u>Vu K</u>, <u>Huang T-Y</u>, MCFAM Minnesota Center for Financial Mathematics, University of Minnesota's School of Mathematics, November 30, 2018

 "The Effect of the Risk Corridors Program on Marketplace Premiums and Participation", with Sacks D, <u>Vu K</u>, <u>Huang T-Y</u>, Department of Finance, University of Minnesota Carlson School of Management, Minneapolis, MN, Dec 6, 2017

- "The Effect of the Risk Corridors Program on Marketplace Premiums and Participation", with Sacks D, <u>Vu K</u>, <u>Huang T-Y</u>, Department of Economics, Vanderbilt University, Nashville, TN, Nov 7, 2017
- "The Effect of the Risk Corridors Program on Marketplace Premiums and Participation", with Sacks D, <u>Vu K</u>, <u>Huang T-Y</u>, Health Insurance Exchanges Conference, University of Pennsylvania, September 15, 2017
- "Quality and Costs in Narrow Network Skilled Nursing Facilities", with Sood N, Huckfeldt P, Escarce J, <u>Weissblum L</u>, AcademyHealth Annual Research Meeting, New Orleans, LA, June 27th 2017 (Co-author Weissblum L presented)
- "Impact of Hospital Obstetric Unit Closures on Access, Procedure, and Outcomes of Obstetric Care", with <u>Hung P</u>, Kozhimannil K, Casey M, Moscovice I, AcademyHealth Annual Research Meeting, New Orleans, LA, June 24th 2017 (Co-author P Hung presented)
- "Quality and Costs in Narrow Network Skilled Nursing Facilities", with Sood N, Huckfeldt P, Escarce J, <u>Weissblum L</u>, International Health Economics Association World Congress, Boston, MA, July 2017 (Co-author Huckfeldt P presented)
- "Does Vertical Integration of Hospitals with Skilled Nursing Facilities Improve Care Coordination?", with Huckfeldt P, Escarce J, Sood N, <u>Weissblum L</u>, <u>Gu J</u>, International Health Economics Association World Congress, Boston, MA, July 2017 (Co-author Huckfeldt P presented)
- "Consumer Learning, Product Differentiation and the Value of Generic Pharmaceutical Entry" with <u>Bairoliya N</u>, McCullough J, Petrin A, Applied Industrial Organization Workshop (Barcelona GSE Summer Forum, 2017) (Co-author Bairoliya N presented)
- *9.* "The Volume of TV Advertisements during ACA's First Enrollment Period was Associated with Increased Insurance Coverage", with <u>Wilcock A</u>, Baum L, Barry C, Niederdeppe J, Franklin Fowler E, Gollust S, Department of Finance, Carlson School of Management, Minneapolis, MN, May 26, 2017
- 10. "Association between FDA Black Box Warnings and Medicare Formulary Coverage Changes", with Dhruva S, Shah N, Ross J, Lown Institute Meeting, Boston, MA, May 5, 2017
- "Consumer Learning, Product Differentiation and the Value of Generic Pharmaceutical Entry" with <u>Bairoliya N</u>, McCullough J, Petrin A, Midwest Health Economics Conference, Minneapolis, MN, May 2017 (Co-author McCullough J presented)
- 12. "Impact of Hospital Obstetric Unit Closures on Access, Procedure, and Outcomes of Obstetric Care", with <u>Hung P</u>, Kozhimannil K, Casey M, Moscovice I, Minnesota Annual Health Services Research Conference, St. Paul, MN, March 7, 2017 (Co-author Hung P presented)
- "Factors Associated with the Loss of Hospital Obstetric Care in the US 2003-2013", with <u>Hung P</u>, Kozhimannil K, Casey M, Moscovice I, Minnesota Annual Health Services Research Conference, St. Paul, MN, March 7, 2017 (Co-author Hung P presented)
- 14. "Disparities in Geographic Distribution of Hospital Obstetric Care", with <u>Hung P</u>, Kozhimannil K, Casey M, Moscovice I, Minnesota Annual Health Services Research Conference, St. Paul, MN, March 7, 2017 (Co-author Hung P presented)

- 1. "Opioid Prescribing of Hospitals," Grand Rounds presentation, University of Minnesota, Department of Orthopaedic Surgery, October 7, 2016
- "Television Advertising, News and the Uninsured: Market Level Evidence from the First Open Enrollment Period of Health Insurance Marketplaces," with <u>Wilcock A</u>, Baum L, Barry C, Niederdeppe, J, Franklin Fowler E, Gollust S. ASHEcon, June 2016 (Co-author Wilcock A presented)

- 3. "Impact of a Customized Transparency Tool on Consumer Behavior," with Cuellar A, Jena A, ASHEcon, June 2016 (Co-author Cuellar A presented)
- "Consumer Learning, Product Differentiation and the Value of Generic Pharmaceutical Entry" with <u>Bairoliya N</u>, McCullough J, Petrin A, ASHEcon, June 2016 (Co-author McCullough J presented)
- 5. "Quality and Costs in Narrow Network Skilled Nursing Facilities," with Sood N, Huckfeldt P, Escarce J, <u>Weissblum L</u>, ASHEcon, June 2016 (Co-author Weissblum L presented)
- "Medicare Advantage and Post Acute-care Utilization," with Sood N, Huckfeldt P, Escarce J, <u>Weissblum L</u>, <u>Rabideau B</u>, ASHEcon and AcademyHealth, June 2016 (Co-author Huckfeldt P presented)
- "Impact of a Customized Transparency Tool on Consumer Behavior," with Cuellar A, Jena A, Robert Wood Johnson Foundation under its Changes in Health Care Financing and Organization (HCFO) Initiative Conducted by AcademyHealth, May 12, 2016 (Co-author Cuellar A presented)
- "The Effect of Physician and Hospital Market Structure on Medical Technology Diffusion." with Town RJ, Wilcock A, National Institutes of Health, Diffusion of Medical Technology Workshop, May 5, 2016
- "Television Advertising, News and the Uninsured: Market Level Evidence from the First Open Enrollment Period of Health Insurance Marketplaces," with <u>Wilcock A</u>, Baum L, Barry C, Niederdeppe J, Franklin Fowler E, Gollust S, University of Chicago School of Social Service Administration, April 19, 2016 (Co-author Gollust S presented)

- "Consumer Learning, Product Differentiation and the Value of Generic Pharmaceutical Entry" with <u>Bairoliya N</u>, McCullough J, Petrin A, Caribbean Health Economics Symposium, British Virgin Islands, December 13-15, 2015 (Co-author McCullough J presented)
- "Consumer Learning, Product Differentiation and the Value of Generic Pharmaceutical Entry" with <u>Bairoliya N</u>, McCullough J, Petrin A, The Joint Annual Health Econometrics Workshop and the 7<sup>th</sup> Australasian Workshop on Econometrics and Health, Manoa, Hawaii, December 11-14, 2015 (Co-author Bairoliya N presented)
- "Media and the Politics of Implementation, Explaining Geographic Variation in Local TV Coverage of the Affordable Care Act," with Franklin Fowler E, Baum L, Barry C, Niederdeppe J, <u>Wilcock A</u>, Gollust S, American Political Science Association Conference in San Francisco, CA (Coauthor Franklin Fowler E presented)
- 4. "States With Stronger Health Insurance Rate Review Authority Experienced Lower Premiums In The Individual Market In 2010-13," with Fulton B, <u>Hollingshead A</u>, Scheffler R, Robert Wood Johnson Foundation Webinar "Is Rate Review the Answer to Lower Health Insurance Premiums?" November 2015
- "Spillover Effects in Provider Behavior: Evidence from the Introduction of Drug Eluting Stents," with Wilcock A, Golberstein E, Town R, International Health Economics Association World Congress, Milan, Italy, July 2015
- 6. "The Impact of a Customized Price Transparency Tool on Consumer Behavior," with Cuellar A, International Health Economics Association World Congress, Milan, Italy, July 2015
- 7. "The Impact of a Customized Price Transparency Tool on Consumer Behavior," with Cuellar A, , AcademyHealth, Minneapolis, MN, June 2015 (Co-author Cuellar A presented)
- "Community Characteristics and Qualified Health Plan Selection during the First Open Enrollment Period," with Boudreaux M, Blewett L, Hempstead K, AcademyHealth, Minneapolis, MN, June 2015 (Co-author Boudreaux M presented)

9. "State-Based Marketplaces Using Clearinghouse Plan Management Models are Associated with Lower Premiums" with Krinn K, Blewett L, FTC/DOJ Conference on Healthcare Competition, Invited Panel Member, Washington D.C., February 2015

#### 2014

- 1. "The Effect of Physician and Hospital Market Structure on Medical Technology Diffusion," with Town RJ, <u>Wilcock A</u>, Mayo Clinic, Division of Health Care Research and Policy, December 2014
- "The Effect of Physician and Hospital Market Structure on Medical Technology Diffusion" with Town RJ, <u>Wilcock A</u>, University of Pennsylvania, Leonard Davis Institute of Health Economics, November 2014
- 3. "The Effect of Physician and Hospital Market Structure on Medical Technology Diffusion," with Town RJ, <u>Wilcock A</u>, NBER Health Care Program Summer Institute, July 2014
- "The Effect of Physician and Hospital Market Structure on Medical Technology Diffusion," with Town RJ, <u>Wilcock A</u>, American Society of Health Economics Conference, Los Angeles, CA, June 2014
- "State Participation in Health Insurance Exchanges is Associated with Lower Premiums," with <u>Krinn K</u>, Blewett L, American Society of Health Economics Conference, Los Angeles, CA, June 2014
- "Early Evidence on Federal Rate Review Regulation and Premiums in the Individual and Small Group Markets," with Fulton B, Scheffler R, American Society of Health Economics Conference, Los Angeles, CA, June 2014
- "A Double-edged Sword: Exhaust the Ozone Layer or Ban Ozone Depleting Asthma Drugs?" with Jena A, Goldman D, American Society of Health Economics Conference, Los Angeles, CA, June 2014
- "Geographic and Hospital Variations by Payer Type in New Medical Technology Use: The Case of Drug Eluting Stents," with Bayindir E E, American Society of Health Economics Conference, Los Angeles, CA, June 2014
- 9. "Physician-Hospital Stability and Mortality in Cardiology," with <u>Wilcock A</u>, American Society of Health Economics Conference, Los Angeles, CA, June 2014
- "The Effect of Physician and Hospital Market Structure on Medical Technology Diffusion," with Town RJ, <u>Wilcock A</u>, Indiana University at Purdue University, Department of Economics, April 2014
- 11. "The Effect of Physician and Hospital Market Structure on Medical Technology Diffusion," with Town RJ, <u>Wilcock A</u>, Design of Medical Device Conference (invited panel presenter), Minneapolis, MN, April 2014
- 12. "The Effect of Physician and Hospital Market Structure on Medical Technology Diffusion," with Town RJ, <u>Wilcock A</u>, American Economic Association Annual Meeting, Philadelphia, PA, January 2014
- 13. "Peer Groups and Employment Outcomes: Evidence Based on Conditional Random Assignment in the U.S. Army," with Maestas N, Powell D, American Economic Association Annual Meeting, Philadelphia, PA, January 2014(Co-author Powell D presented)

- "Going into the Affordable Care Act: Measuring the Size, Structure and Performance of the Individual and Small Group Markets," with Abraham J, Simon K, Feldman R, National Bureau of Economic Research Conference on Measuring and Modeling Health Care Costs, Washington D.C., October 2013
- 2. "The Role of Agents and Brokers in the Market for Health Insurance" with Feldman R, <u>Graven P</u>, University of Minnesota Department of Economics, September 2013

- "The Role of Agents and Brokers in the Market for Health Insurance," with Feldman R, <u>Graven P</u>, Marketing Science Conference, Istanbul, Turkey, July 2013
- "Medication Utilization to Antidepressants among Dual Eligible Before and After Part D," with <u>Kim JA</u>, Blewett L, International Society for Pharmacoeconomics and Outcomes Research (ISPOR) 18th Annual International Meeting, New Orleans, LA, May 2013. (Graduate student lead author Kim JA presented)
- 5. "Evaluating the Short-Run Impact of Medical Loss Ratio Regulation on the Individual and Small Group Markets," with Abraham J, Simon K, American Economic Association Annual Meeting, San Diego, CA, January 2013 (Co-author Abraham J presented)

- 1. "The Role of Agents and Brokers in the Market for Health Insurance," with Feldman R, <u>Graven P</u>, University of Alabama at Birmingham, School of Public Health, Birmingham, AL, October 2012
- "The Role of Agents and Brokers in the Market for Health Insurance," with Feldman R, <u>Graven P</u>, University of Minnesota, School of Public Health, Division of Health Policy and Management, Minneapolis, MN, October 2012
- "Family Out-of-Pocket Health Care Burden and Children's Access to Health Care," with <u>Choi S</u>, <u>Lee J</u>, Scal P, University of Minnesota, Minnesota Population Center, Minneapolis, MN, September 2012
- 4. "Family Out-of-Pocket Health Care Burden and Children's Access to Health Care" with <u>Choi S</u>, <u>Lee J</u>, Scal P, European Conference on Health Economics, Zurich, Switzerland, July 2012
- "Out-of-Pocket Financial Burden Experienced by Children with Private Health Insurance, 2001-2009," with <u>Choi S</u>, AcademyHealth Annual Research Meeting, Orlando, FL, June 2012 (Graduate student co-author Choi S presented)
- "Effect of Medicare Prescription Drug Program (Part D) on Medication Adherence for Dual Eligibles: Case of ACEIs and ARBs," with <u>Kim JA</u>, Taehwan MS, International Society for Pharmacoeconomics and Outcomes Research (ISPOR) 17th Annual International Meeting, Washington DC, June 2012 (Graduate student lead author Kim JA presented)
- "Plan Benefit Generosity, Adherence to Statins and Hospitalizations under Medicare: Part D," with <u>Swenson T</u>, Abraham J, Kane R, American Society of Health Economics Conference, Minneapolis, MN, June 2012
- "Who Values Information from a Health Plan Internet-Based Decision Tool and Why: A Demographic and Utilization Analysis," with <u>Chen S</u>, Levin R., American Society of Health Economics Conference, Minneapolis, MN, June 2012
- 9. "Impact of Medicare Part D Implementation on Drug Adherence for Dual Eligibles: Cases of Anti-depressants and Anti-psychotics," with <u>Kim JA</u>, Blewett L, American Society of Health Economics Conference, Minneapolis, MN, June 2012 (Graduate student lead author Kim JA presented)
- "Medicare Part D Partial Low Income Subsidy Recipients: Prescription Drug Adherence, 2006-2008," with <u>Swenson T</u>, American Society of Health Economics Conference, Minneapolis, MN, June 2012. (Graduate student lead author Swenson T presented)
- "Plan Benefit Design and Utilization of Oral Osteoporosis Drugs for Medicare Part D Beneficiaries among Women," (<u>Lin CW</u>, McCullough J, <u>Swenson T</u>, Schousboe J, Schondelmeyer M, American Society of Health Economics Conference, Minneapolis, MN, June 2012 (Graduate student lead author Lin CW presented)
- 12. "Ownership and Performance in Markets with Asymmetric Information: Evidence from Nursing Homes," with Ben-Ner A, Ren T, American Society of Health Economics Conference, Minneapolis, MN, June 2012 (Co-author Ben-Ner A presented)

- 13. "Is the Medical Loss Ratio a Good Proxy for Market Power in the Individual Market for Health Insurance?" with Abraham J, University of Colorado, School of Public Health, Denver, CO, March 2012 (Co-author Abraham J presented)
- 14. "Plan Benefit Generosity, Adherence to Statins and Hospitalizations under Medicare: Part D," with <u>Swenson T</u>, Abraham J, Kane R, CMS 2012 Medicare Prescription Drug Benefit Symposium, Washington D.C., March 2012 (Graduate student co-author Swenson T presented)
- 15. "Is the Medical Loss Ratio a Good Proxy for Market Power in the Individual Market for Health Insurance?" with Abraham J, U.C. Berkeley School of Public Health, February 2012
- 16. "Is the Medical Loss Ratio a Good Proxy for Market Power in the Individual Market for Health Insurance?" with Abraham J, Rice University Department of Economics, January 2012
- 17. "The Role of Agents and Brokers in the Market for Health Insurance," with Feldman R, <u>Graven P</u>, American Economic Association Annual Meeting, Chicago, IL, January 2012

- "The Role of Agents and Brokers in the Market for Health Insurance," with Feldman R, <u>Graven P</u>, Association for Public Policy Analysis and Management Fall Conference, Washington D.C., November 2011 (Graduate student Graven P presented)
- "The Role of Agents and Brokers in the Market for Health Insurance," with Feldman R, <u>Graven P</u>, Annual Health Economics Conference, Northwestern University, Evanston, IL, October 2011 (Coauthor Feldman R presented)
- "The Role of Agents and Brokers in the Market for Health Insurance," with Feldman R, <u>Graven P</u>, Agency for Health Care Research and Quality Annual Meeting, September 2011 (Co-author Feldman R presented)
- "The Role of Agents and Brokers in the Market for Health Insurance," with Feldman R, <u>Graven P</u>, Minnesota Census Research Data Center Annual Conference, Minneapolis, MN, September 2011 (Graduate student Graven P presented)
- "What Affects Medical Loss Ratios in the Individual Market?" with Abraham J, International Health Economics Association World Congress, Toronto, ON, Canada, July 2011 (Co-author Abraham J presented)
- "Private Insurance and Outcomes for Children with Asthma," with Jena A, Joyce G, Goldman D, International Health Economics Association World Congress, Toronto, ON, Canada, July 2011 (Co-author Joyce G presented)
- 7. "What Affects Medical Loss Ratios in the Individual Market?" with Abraham J, National Bureau of Economic Research Summer Institute Health Care Meeting, Cambridge, MA, July 2011 (Co-author Abraham J presented)
- "The Role of Agents and Brokers in the Market for Health Insurance," with Feldman R, <u>Graven P</u>, National Bureau of Economic Research Summer Institute Health Care Meeting, Cambridge, MA, July 2011 (Co-author Feldman R presented)
- "Family Out-of-Pocket Health Care Burden and Children's Access to Health Care." With <u>Choi S</u>, <u>Lee J</u>, Scal P, AcademyHealth Annual Research Meeting, Seattle, WA, June 2011 (Graduate student co-author Choi S presented)
- 10. "What Affects Medical Loss Ratios in the Individual Market?" with Abraham J, AcademyHealth Annual Research Meeting, Seattle, WA, June 2011 (Co-author Abraham J presented)
- 11. "What Affects Medical Loss Ratios in the Individual Market?" with Abraham J, Midwestern Health Economics Conference, Ann Arbor, MI, May 2011. (Co-author Abraham J presented)
- "Private Insurance and Outcomes for Children with Asthma," with Jena A, Joyce G, Goldman D, National Bureau of Economic Research, Health Economics Spring Meeting, Cambridge, MA, May 2011

- 13. "Private Insurance and Outcomes for Children with Asthma," with Jena A, Joyce G, Goldman D, Population Association of America Conference, Washington D.C., March 2011
- 14. "Family Out-of-Pocket Health Care Burden and Children's Access to Health Care." With <u>Choi S</u>, <u>Lee J</u>, Scal P, Minnesota Health Services Research Conference, Minneapolis, MN, March 2011 (Graduate student co-author Choi S presented)

- "Regulating the Medical Loss Ratio: Implications for the Individual Market," with Abraham J, Robert Wood Johnson Foundation Grantee Briefing, Washington, D.C., December 2010. The participants included staff from the Department of Health and Human Services; U.S. Senate Committee on Health, Education, Labor and Pensions; Department of Labor; Department of the Treasury; and National Association of Insurance Commissioners; and America's Health Insurance Plans. (Both authors attended the panel briefing, co-author Abraham J presented the findings.)
- "How Do Medical Loss Ratios Vary Across States?" with Abraham J, Association of Public Policy and Management Fall Conference, Boston, MA, November 2010 (Co-author Abraham J presented)
- "The ABCs of Children's Health and Federal Reform: Understanding the Potential Impact of PPACA," with Abraham J, <u>Choi S</u>, Human Research Collaborative Conference, Federal Reserve Bank, Minneapolis, MN, October 2010 (Co-author Abraham J presented)
- "A Burden or Merely a Load: New Empirical Estimates of Health Insurance Loading Fees by Group Size," with Abraham J, Phelps C, University of Minnesota, Minnesota Population Center, September 2010
- 5. "A Burden or Merely a Load: New Empirical Estimates of Health Insurance Loading Fees by Group Size," with Abraham J, Phelps C, American Society of Health Economics Conference, Ithaca, NY, June 2010 (Co-author Abraham J presented)
- 6. "How Do Medical Loss Ratios Vary Across States?" with Abraham J, American Society of Health Economics Conference, Ithaca, NY, June 2010
- "The Impact of New Drugs and Biologicals on the Treatment and Cost of Colorectal Cancer," with McCullough J, Mustaqeem S, Van Houten HK, Shah N, American Society of Health Economics Conference, Ithaca, NY, June 2010 (Co-author Shah N presented)
- 8. "A Burden or Merely a Load: New Empirical Estimates of Health Insurance Loading Fees by Group Size," with Abraham J, Phelps C, American Economic Association Annual Meeting, Atlanta, GA, January 2010 (Co-author Abraham J presented)

- 1. "A Burden or Merely a Load: New Empirical Estimates of Health Insurance Loading Fees by Group Size," with Abraham J, Phelps C, Cornell University, Department of Policy Analysis and Management, December 2009 (Co-author Abraham J presented)
- "A Burden or Merely a Load: New Empirical Estimates of Health Insurance Loading Fees by Group Size," with Abraham J, Phelps C, Association of Public Policy and Management, Washington D.C., November 2009 (Co-author Abraham J presented)
- "A Burden or Merely a Load: New Empirical Estimates of Health Insurance Loading Fees by Group Size," with Abraham J, Phelps C, Carnegie Mellon University, Heinz School, October 2009 (Co-author Abraham J presented)
- 4. "Behavioral Impact of Graduated Driver Licensing on Teenage Driving Risk and Exposure," with Ridgeway G, Minnesota Department of Health Injury and Violence Prevention Unit, St. Paul, MN, August 2009
- "Peer Groups and Employment Outcomes: Quasi-Experimental Evidence from the U.S. Army,"with <u>Hong SY</u>, Maestas N, European Economic Association Annual Congress, Barcelona, Spain, August 2009 (Graduate student co-author Hong SY presented)

- 6. "A Burden or Merely a Load: New Empirical Estimates of Health Insurance Loading Fees by Group Size," with Abraham J, Phelps C, AcademyHealth, Health Economics Interest Group Meeting, Washington D.C., June 2009
- 7. "A Burden or Merely a Load: New Empirical Estimates of Health Insurance Loading Fees by Group Size," with Abraham J, Phelps C, ATINER 8th International Conference on Health Economics, Management and Policy, Athens, Greece, June 2009
- 8. "Peer Groups and Employment Outcomes: Quasi-Experimental Evidence from the U.S. Army," with <u>Hong SY</u>, Maestas N, American Economic Association Annual Meeting, San Francisco, CA, January 2009 (Co-author Maestas N presented)

- "Peer Groups and Employment Outcomes: Quasi-Experimental Evidence from the U.S. Army,"with <u>Hong SY</u>, Maestas N, University of California at Berkeley Department of Economics, November 2008
- "Behavioral Impact of Graduated Driver Licensing on Teenage Driving Risk and Exposure," with Ridgeway G, National Bureau of Economic Research Summer Institute for Law and Economics, Cambridge, MA, July 2008
- 3. "Behavioral Impact of Graduated Driver Licensing on Teenage Driving Risk and Exposure," with Ridgeway G, University of Minnesota School of Public Health, Division of Health Policy and Management (job market presentation), Minneapolis, MN, June 2008
- 4. "Behavioral Impact of Graduated Driver Licensing on Teenage Driving Risk and Exposure," with Ridgeway G, Annual Transportation Research Conference, St. Paul, MN, May 2008
- "Peer Groups and Employment Outcomes: Quasi-Experimental Evidence from the U.S. Army," with <u>Hong SY</u>, Maestas N, University of California at Los Angeles Department of Economics, March 2008 (Co-author Maestas N presented)
- 6. "How Does Sarbanes-Oxley Affect Firms' Decisions to Stay in the Public Market or Go Private?" with Kamar E, Talley E, Congressional Briefing, Capitol Hill, Washington D.C., February 2008
- 7. "Behavioral Impact of Graduated Driver Licensing on Teenage Driving Risk and Exposure," with Ridgeway G, American Economic Association Annual Meeting, New Orleans, LA, January 2008

# 2007

- 1. "Going-Private Decisions and the Sarbanes-Oxley Act of 2002: A Cross-Country Analysis," with Kamar E, Talley E, RAND Corporation Board of Trustees, Santa Monica, CA, November 2007
- 2. "Varying Pharmacy Benefits With Clinical Status: The Case of Cholesterol-Lowering Therapy," with Goldman D, Joyce G, University of Minnesota School of Public Health, Division of Health Policy and Management, Minneapolis, MN, May 2007
- "Going-Private Decisions and the Sarbanes-Oxley Act of 2002: A Cross-Country Analysis," with Kamar E, Talley E, Harvard Law School, Cambridge, MA, March 2007 (Co-author Kamar E presented)
- 4. "Going-Private Decisions and the Sarbanes-Oxley Act of 2002: A Cross-Country Analysis," with Kamar E, Talley E, American Economic Association Annual Meeting, Chicago, IL, January 2007

- "Going-Private Decisions and the Sarbanes-Oxley Act of 2002: A Cross-Country Analysis," with Kamar E, Talley E, American Law and Economics Association Annual Meeting, Berkeley, CA, May 2006
- "Going-Private Decisions and the Sarbanes-Oxley Act of 2002: A Cross-Country Analysis," with Kamar E, Talley E, University of Southern California, Marshall School of Business, Los Angeles, CA, April 2006

3. "Going-Private Decisions and the Sarbanes-Oxley Act of 2002: A Cross-Country Analysis," with Kamar E, Talley E, RAND Corporation Institute for Civil Justice Board of Director, Los Angeles, CA, March 2006

#### 2005

- 1. "Going-Private Decisions and the Sarbanes-Oxley Act of 2002: A Cross-Country Analysis," with Kamar E, Talley E, *Journal of Empirical Legal Studies* Workshop, Cornell Law School, Ithaca, NY, September 2005
- 2. "Varying Pharmacy Benefits with Clinical Status: The Case of Cholesterol-Lowering Therapy," with Goldman D, Joyce G, 4th International Health Conference, Athens, Greece, June 2005

#### 2004

- 1. "Network Effects in Technology Adoption: The Case of DVD Players," RAND Corporation, Santa Monica, CA, January 2004
- 2. "Network Effects in Technology Adoption: The Case of DVD Players," Columbia University Business School, NY, NY, January 2004

#### 2003

- 1. "Network Effects in Technology Adoption: The Case of DVD Players," University of California at Berkeley, Haas School of Business, Berkeley, CA, September 2003
- 2. "Network Effects in Technology Adoption: The Case of DVD Players," Stanford University Graduate School of Business, Palo Alto, CA, September 2003
- 3. "Network Effects in Technology Adoption: The Case of DVD Players," University of Chicago Graduate School of Business, Chicago, IL, September 2003
- 4. "Network Effects in Technology Adoption: The Case of DVD Players," University of Minnesota Carlson School of Business, Minneapolis, MN, September 2003

# **REVIEWER APPOINTMENTS**

#### Peer-Reviewer for Journals (multiple times for most journals)

The B.E. Journals in Economic Analysis & Policy, International Journal of Industrial Organization, American Economic Review, Health Services Research and Policy, American Journal of Managed Care, Managed Care Interface, Journal of Law, Economics, and Organization, Journal of Legal Studies, RAND Publications, World Conference of Transportation Research, Review of Industrial Organization, Forum for Health Economics and Policy, U.C. Berkeley Energy Institute, Inquiry, Journal of Applied Econometrics, Population Research and Policy Review, Health Economics, Journal of Health Economics, Medical Care, American Law and Economics Review, Bulletin of Economic Research, Health Services Research, PharmacoEconomics, Journal of Law and Economics, Transportation Research- Part A, Epidemiologic Reviews, Journal of Industrial Economics, Review of Economics of the Household, Journal of Policy Analysis and Management, Economics and Human Biology, Journal of Public Economics, International Journal of Health Care Finance and Economics, Inquiry, Biomed Central Pulmonary Medicine, Southern Economic Journal, Journal of Risk and Insurance, Health Economics, American Economic Journal: Applied Economics, Review of Household Economics, Journal of the European Economic Association, JAMA Dermatology, Journal of the American Medical Association (JAMA), JAMA Internal Medicine, PLOS One, Health Affairs, British Medical Journal (BMJ), Value in Health, Journal of **Political Economy** 

#### **Grant Reviewer**

Health Resources and Services Administration (HRSA's) Division of Independent Review for the Maternal and Child Health Bureau, November 2011, November 2012

Centers for Medicare and Medicaid Services, Center for Consumer Information and Insurance Oversight Cooperative Agreement to Support Establishment of State-Operated Health Insurance Exchanges, March 2013, August 2013

National Science Foundation, Decision, Risk and Management Sciences, Division of Social and Economic Sciences, 2014

National Institutes of Health, Health Services Organization and Delivery Study Section, September 2014

#### **Conference Reviewer**

Reviewer, AcademyHealth, Health Economics Interest Group Meeting, 2015

Reviewer, AcademyHealth Annual Research Meeting, 2013

Scientific Review Committee Member for American Society of Health Economics Conference (2010, 2012, 2014)

Scientific Review Committee Member for International Health Economics Association 2019, 2011 conferences

Scientific Review Committee Member for European Conference of Health Economics 2012 conference **External Examiner** 

Swarthmore College, Honors Program, Conducted written and oral examinations of honors candidates in Advanced Microeconomic Theory and Industrial Organization, May 2006

# Advisor, U. of Minnesota

# Doctoral

- Dissertation Advisor to PhD candidates Jessica Chang (SPH, 2023), Jiani Zhou (SPH, 2023), Alex Everhart (SPH, 2021), Andrew Wilcock (SPH, 2017), Jee-Ae Kim (SPH, 2013), Tami Swenson (SPH, 2016)
- Dissertation Committee Member to PhD candidates Yi Zhu (CSOM, 2023), Jash Jain (CSOM, 2023), Adeniyi Togun (SPH, 2021), Srikan Rojanasarot (Pharmacy, 2018), Coleman Drake (SPH, 2018), Titi Adeniyi (SPH, 2018), Peiyin Hung (SPH, 2017), Peter Graven (SPH, 2014), Neha Bairoliya (Economics, 2015), Jiwoon Kim (Economics, 2015), Sung Choi (SPH, 2015), Helen Markelova (Applied Economics, 2015)
- Interdisciplinary Dissertation Fellowship Mentor to Xi Zhu (Sociology, 2011)

\*SPH: School of Public Health; CSOM: Carlson School of Management

# Masters (all in SPH)

- Masters Project Advisor to MPH candidates Jess Rengstorf (2008), Rajan Shukla (2008, best Masters Project Award), Sarah Haas (2010), Siddharth Jain (2011), Chia-Wei Lin (2012, best Master Project Award), Cortney Jones (2015), Adeniyi Togun (2015), Ming Yi (2016)
- Masters Project Advisor to M.S. candidate Wei Shi (2010), Nicholas Boerger (2013), Breanna Arndt (Applied Econ, 2017)
- Masters Project Committee Member to M.S. candidate Xinxin Han (2014)
- Professional Paper Co-Supervisor to MPP candidate Kelly Krinn (2014)
- Academic Advisor to MPH candidates Laura Fleege (2010), Sarah Haas (2010), Bill Woywood (2011), Nicole Stewart (2011), Natalia Espejo (2011), Bruce Rwabasonga Mandela (2014), Maeve McClellan (2014), Kelsey Avery (2014), Merhawit Girmay (2015), Karin Friedberg (2015)
- Committee Member to MPH candidates Amy Hemstad (2008, best Masters Presentation Award), Laura Fleege (2010), Andrea Mayfield (2010), Nicole Stewart (2011), Miodrag Ognjanovic (2012), Sydney Kuramoto (2013), Genny Grilli (2013), Bruce Rwabasonga Mandela (2014. Best Masters Project Award)

• Committee Member to M.S. candidate Amber Kroeger (2010)

#### Committee Service, U of Minnesota,

HPM: Health Policy and Management; CSOM: Carlson School of Management

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٠	Promotion and Tenure Review committees- CSOM (multiple)	2021-present
•	Co-Chair Member, Faculty Consultative Committee, CSOM	06/2022-07/2023
•	Member, Faculty Consultative Committee, CSOM	08/2020-06/2022
•	Member, University of Minnesota Opioid Advisory Task Force	04/2018-present
•	Member, Search committee for Director, Technological Leadership Institute	12/2020-01/2021
•	Member, University Senate's, Information Technologies Committee	07/2019-07/2021
•	Member, Search committee for Assoc, VP, Academic Clinical Affairs	12/2018-01/2019
•	Alternate Member, Faculty Consultative Committee, CSOM	08/2018-06/2019
•	Head, Health Economics Track, HPM	03/2015-08/2017
٠	Public Health Administration and Policy Admissions Committee, HPM	08/2013-08/2017
•	Faculty Search Committee – Junior Health Economist, HPM	08/2013-03/2014
٠	Chair, Research Committee, HPM	01/2011-08/2017
•	Member, Executive Committee, HPM	01/2011-08/2017
•	Faculty Search Committee – Senior Health Economist, HPM	08/2010-05/2011
٠	Population Studies Graduate Minor Curriculum Oversight Committee	08/2011-08/2012
•	Best Dissertation Selection Committee, HPM	03/2011
٠	Faculty Search Committee – Health Demography, HPM	10/2009-05/2010
٠	Member, Research Committee, HPM	03/2008-01/2011
•	Economics Preliminary Examination Committee, HPM	10/2007-08/2017
•	Public Health Administration and Policy Admissions Committee, HPM	Fall, 2008-Spring 2011
•	Faculty Consultative Committee /alternate – CSOM	2018-2019
•	Fourth year review reading committee – CSOM	Spring 2019
PR	OFESSIONAL AFFILIATIONS	
•	The Women's Health Leadership TRUST (WHLTrust)	2018-present
•	ISPOR, The Professional Society for Health Econ and Outcomes Research	2018-present
•	Business School Alliance on Healthcare Management	2017-present
•	AcademyHealth	2013-present
•	International Health Economics Association	2010-present
•	American Economic Association	2003-present
٠	American Society of Health Economists	2008-present
•	American Risk and Insurance Association	2008-2017
•	European Economic Association	2009-present

- Econometrics Society
- American Association of Law and Economics

#### **OTHER INFORMATION**

*Citizenship:* U.S./Turkish (dual citizen) *Languages:* Turkish (fluent), English (fluent), Serbian/Croatian/Bosnian (fluent) *Personal:* Married, three children *Volunteer:* 

2009

2005-2008

- Saint Paul Public School District, St. Anthony Park Elementary School, Site Council Member, 09/2009-06/2011
- Saint Paul Public School District, Murray Junior High School, Tutor (one-on-one tutoring program), 09/2014-06/2015
- Bridge to Turkiye Fund (BTF) -a U.S. based non-profit NGO, Project Development and Fund-Raising to support education and well-being of Syrian refugee children in Turkey, grassroots fund raising and grants awards from Global Giving. 09/2015-06/2017
- Bridge to Turkiye Fund (BTF) -a U.S. based non-profit NGO,
  - Co-Founder, Co-Lead, BTF Minnesota Circle to support projects on education and health care needs of underserved children in Turkey primarily in rural and economically disadvantaged areas. Co-Lead 02/2016 – 12/2018
- "Syrian refugee crisis gets personal for U prof", by Anne Holzman, December 15, 2015, Park Bugle. http://www.parkbugle.org/syrian-refugee-crisis-gets-personal-for-u-prof/
- "St. Paul woman helping Syrian refugees in her native Turkey", by Maja Beckstrom, December 24, 2015, Twin Cities Pioneer Press <u>http://www.twincities.com/2015/12/24/st-paul-woman-helping-syrian-refugees-in-her-native-turkey/</u>
- "Syrian refugee crisis gets personal for School of Public Health Professor", Dec 15, 205, Mona Rath http://www.sph.umn.edu/news/syrian-refuge-crisis-get-personal-for-school-of-public-healthprofessor/
- "A Helping Heart", Swarthmore College Bulletin, Fall 2016, Issue 1, Volume CXIV, <u>http://bulletin.swarthmore.edu/fall-2016-issue-i-volume-cxiv/helping-heart</u>